

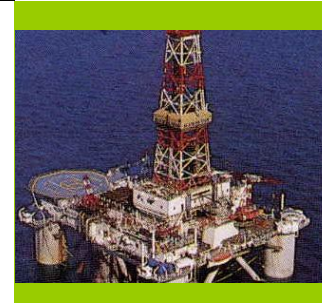
# Toray's Strategy for Carbon Fiber Composite Materials



**'TORAY'**  
Innovation by Chemistry



**TORAYCA**



**April 11, 2008**  
**Toray Industries, Inc.**  
**Senior Vice President**  
**Masayoshi Kamiura**

# **Long-term Corporate Vision and Positioning of Carbon Fiber Composite Materials Business**



**Project Innovation TORAY 2010 (IT-2010)**



# Road map to IT-2010 and Targets in IT-2010



After achieved NT reforms, Toray Group launched Project “Innovation TORAY 2010 (IT-2010)” in October 2006 in order to challenge for further growth through Innovation.

April 2002

April 2006

Long-term Vision

AP-New TORAY 21

AP-Innovation TORAY 21

Mid-term Business Strategies

**NT21**

「Corporate  
Structure  
Reinforcement  
defensive  
management  
postures」

- Breakaway from  
Crisis -

**NT- II**

「Offensive  
management  
postures」

- Establish foundation  
for further growth -

Achievement of  
¥100 billion in  
Operating Income

**IT-2010**

「Management based on  
Innovation」

- Challenges for further  
growth -

Toward a Global Top Company  
of Advanced Materials

Goals in and  
around 2010

Net sales  
¥1,800 billion

Operating  
income  
¥150 billion

Operating  
income to net  
sales ratio  
8.3%

ROA:8%

ROE:11%

2002 April

2004 April

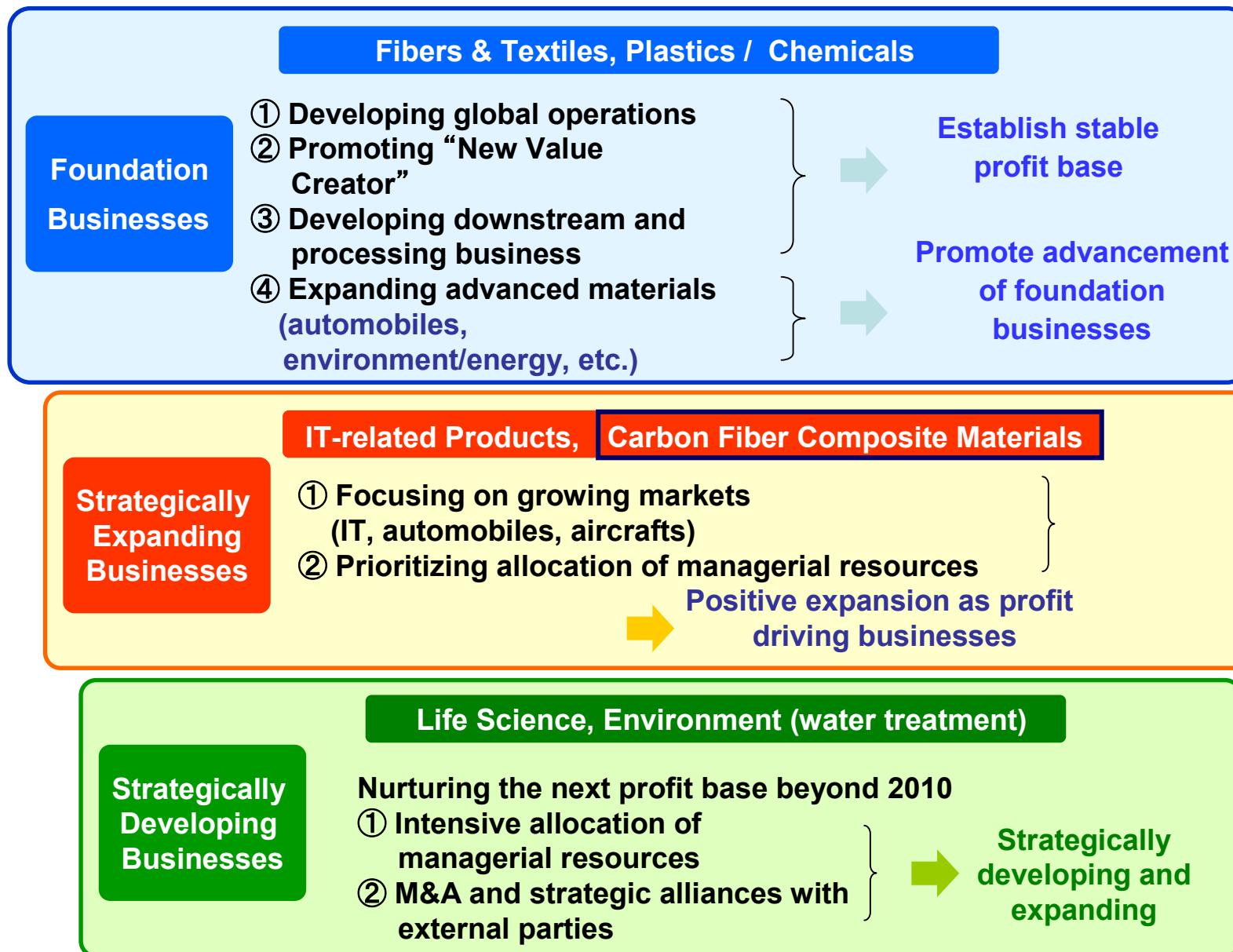
2006 October

Around 2010



# Basic Strategies (by Business Category)

Sustainable Growth

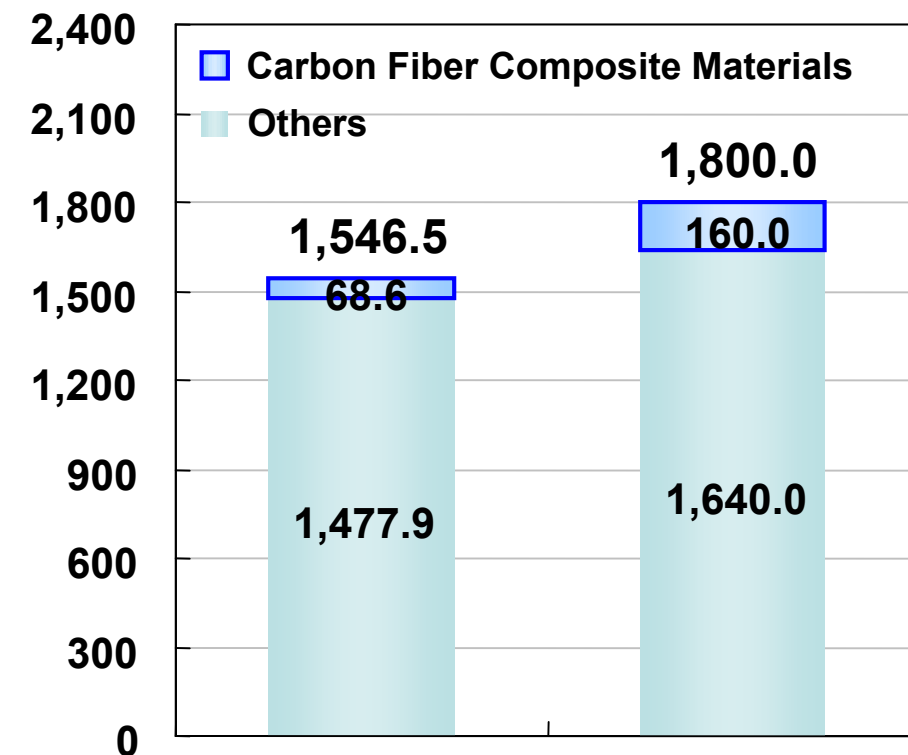




# Positioning of Carbon Fiber Composite Materials Business in IT-2010



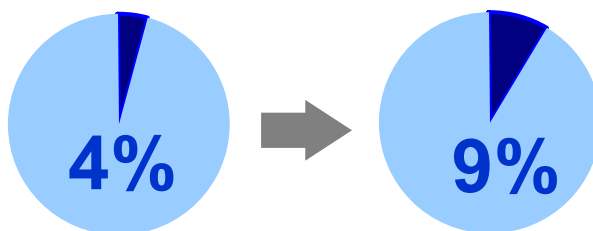
## Consolidated Net Sales



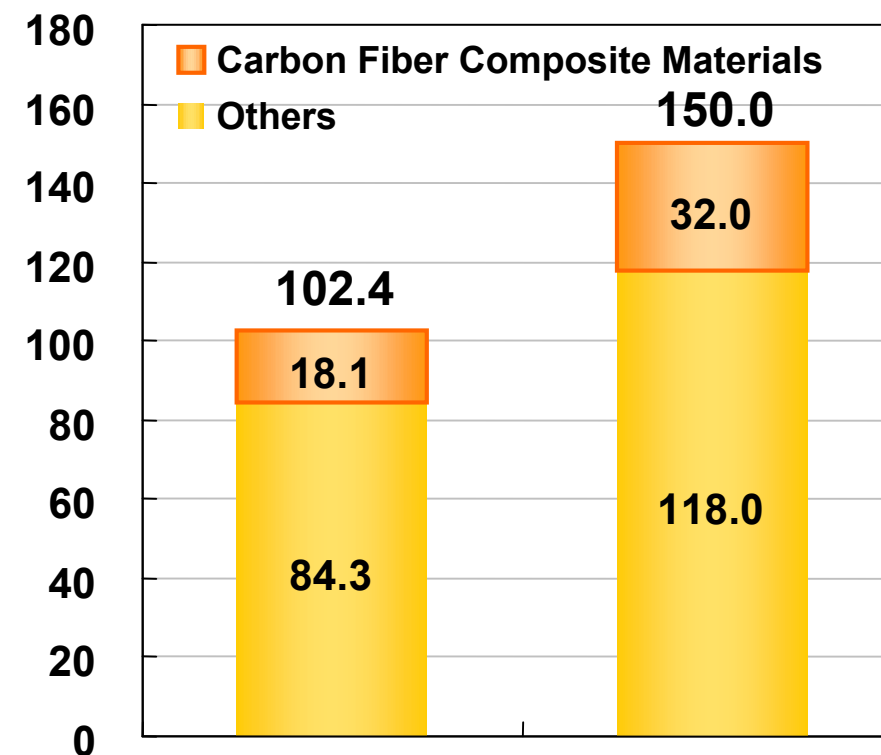
(B Yen)

FY2006

Around FY2010



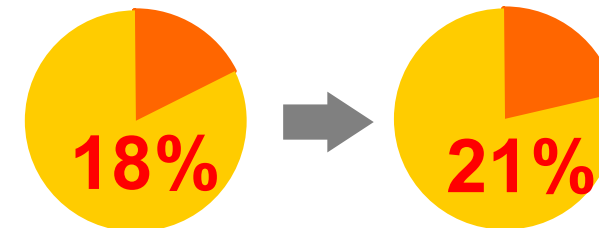
## Consolidated Operating Income



(B Yen)

FY2006

Around FY2010



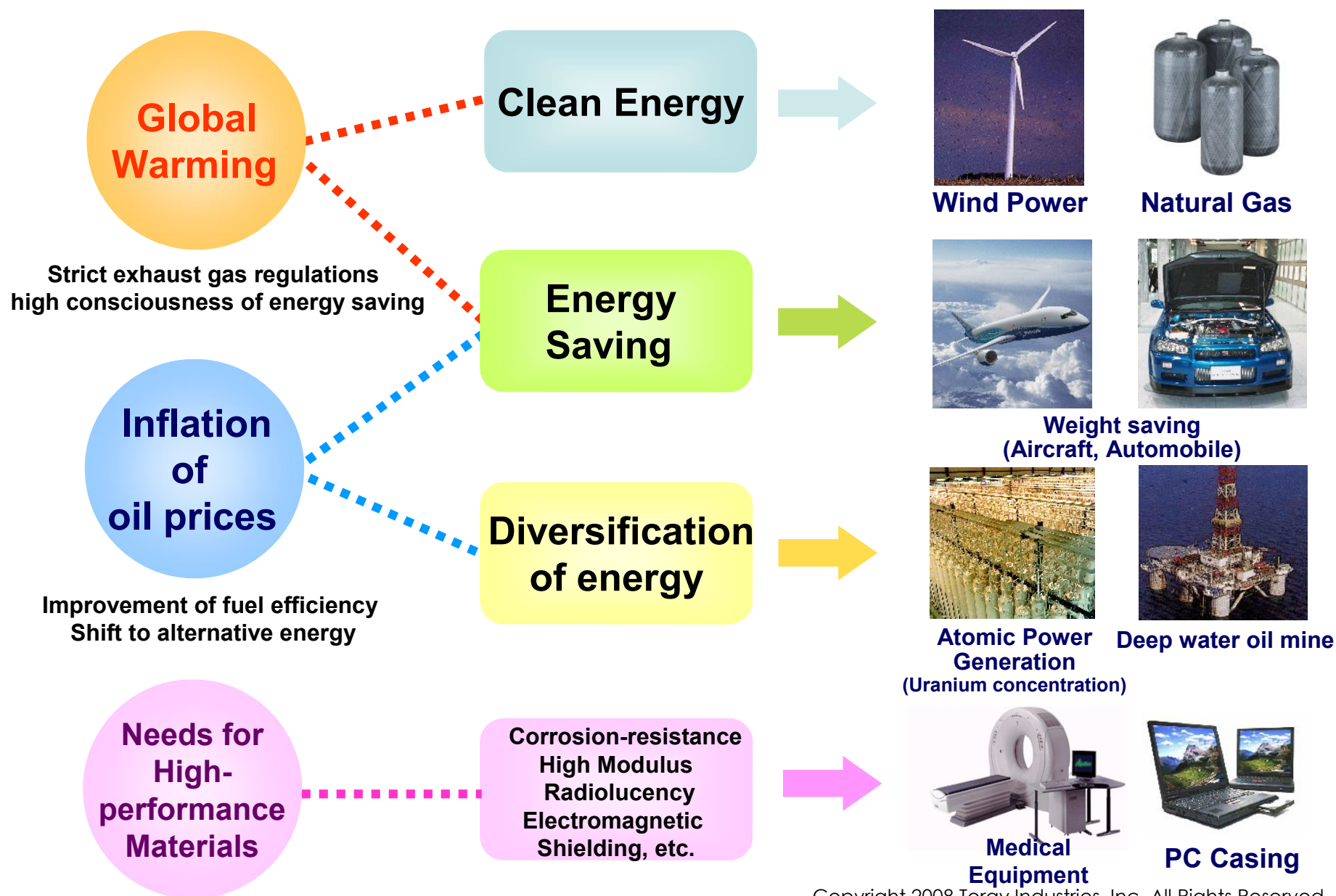
# Strategy for Carbon Fiber Composite Materials



## (1) Business environment and market structure

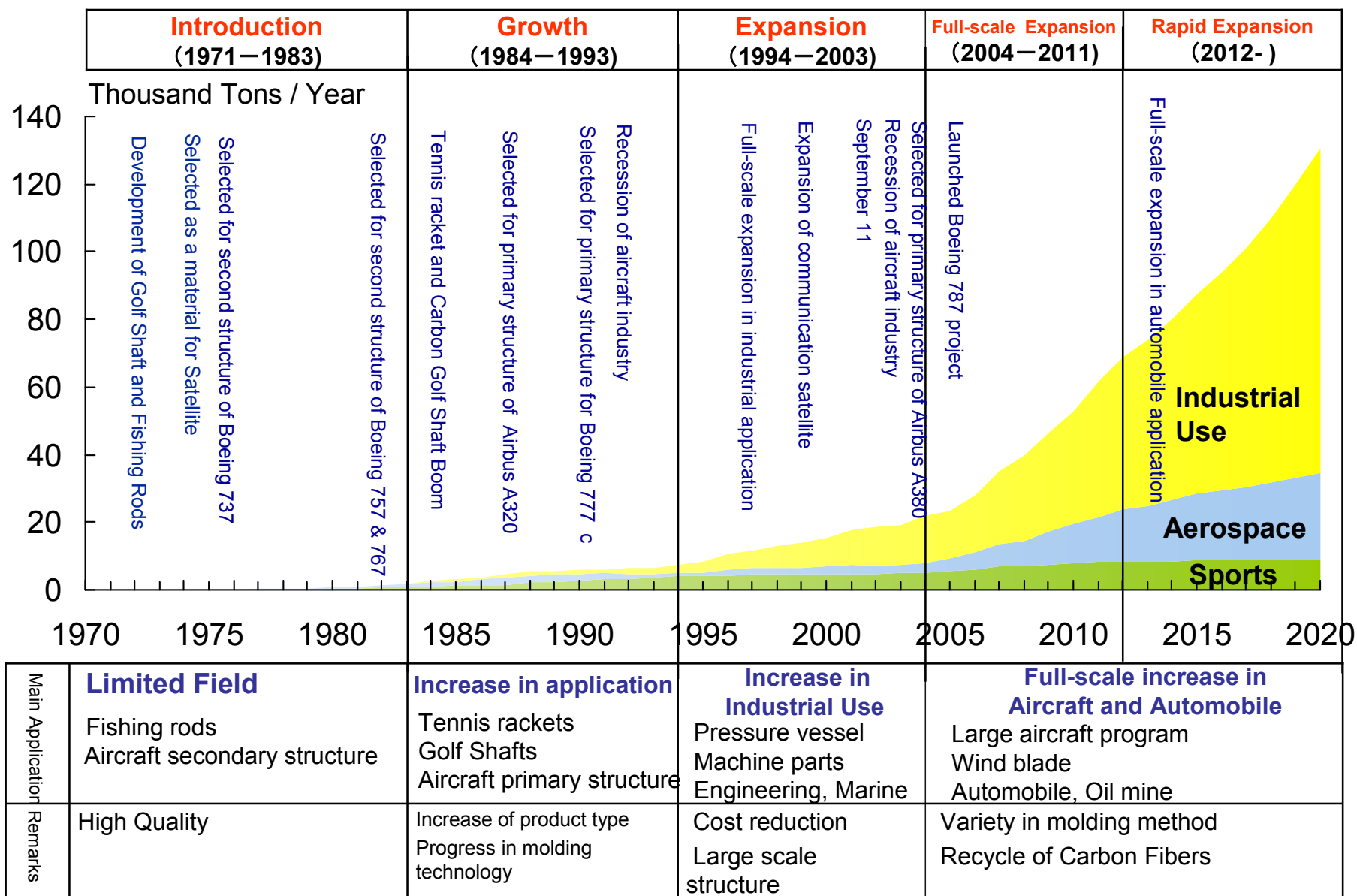


# Business environment of Carbon Fibers





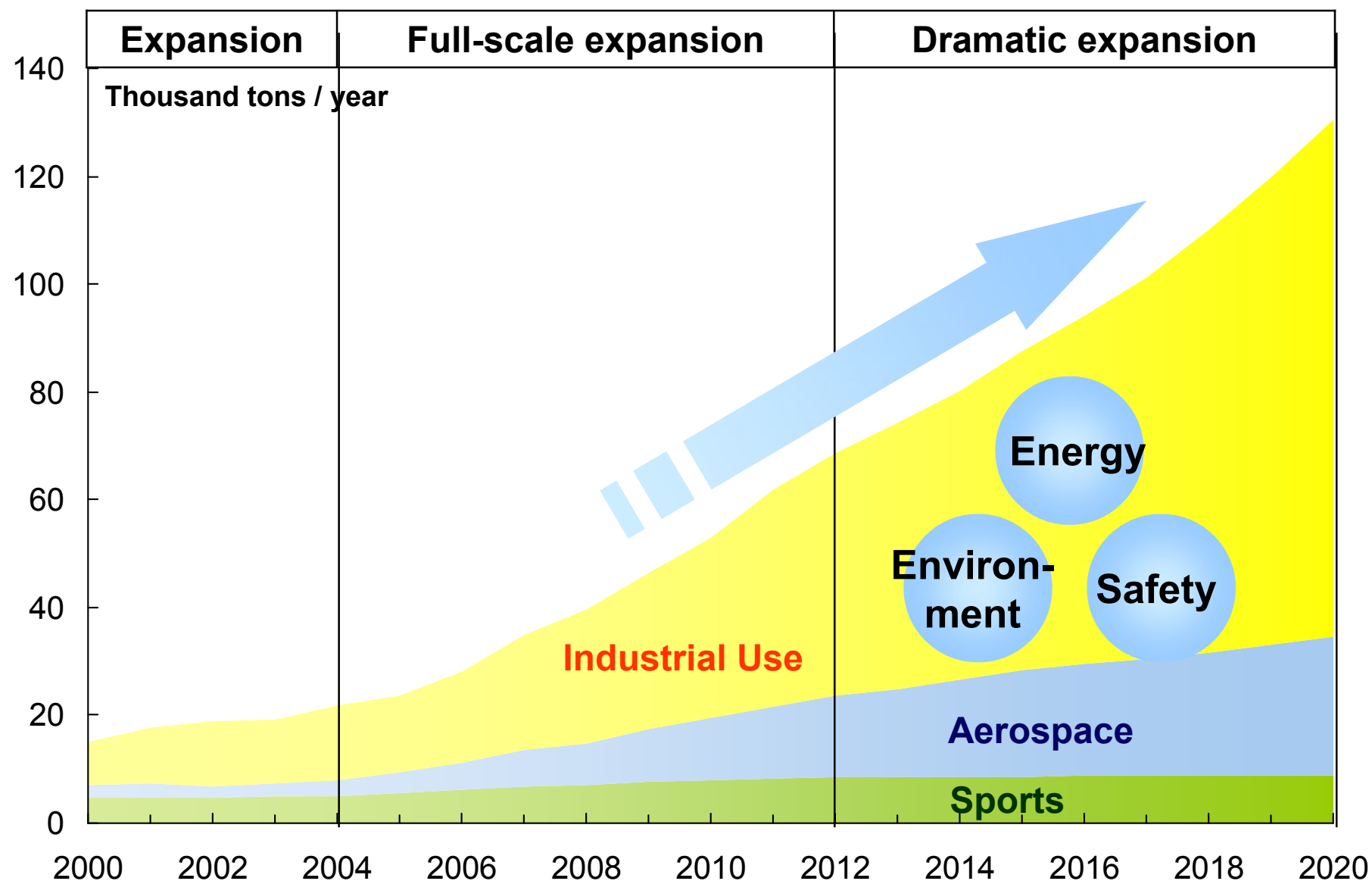
# Carbon Fiber Market transition







# Carbon Fiber Market transition

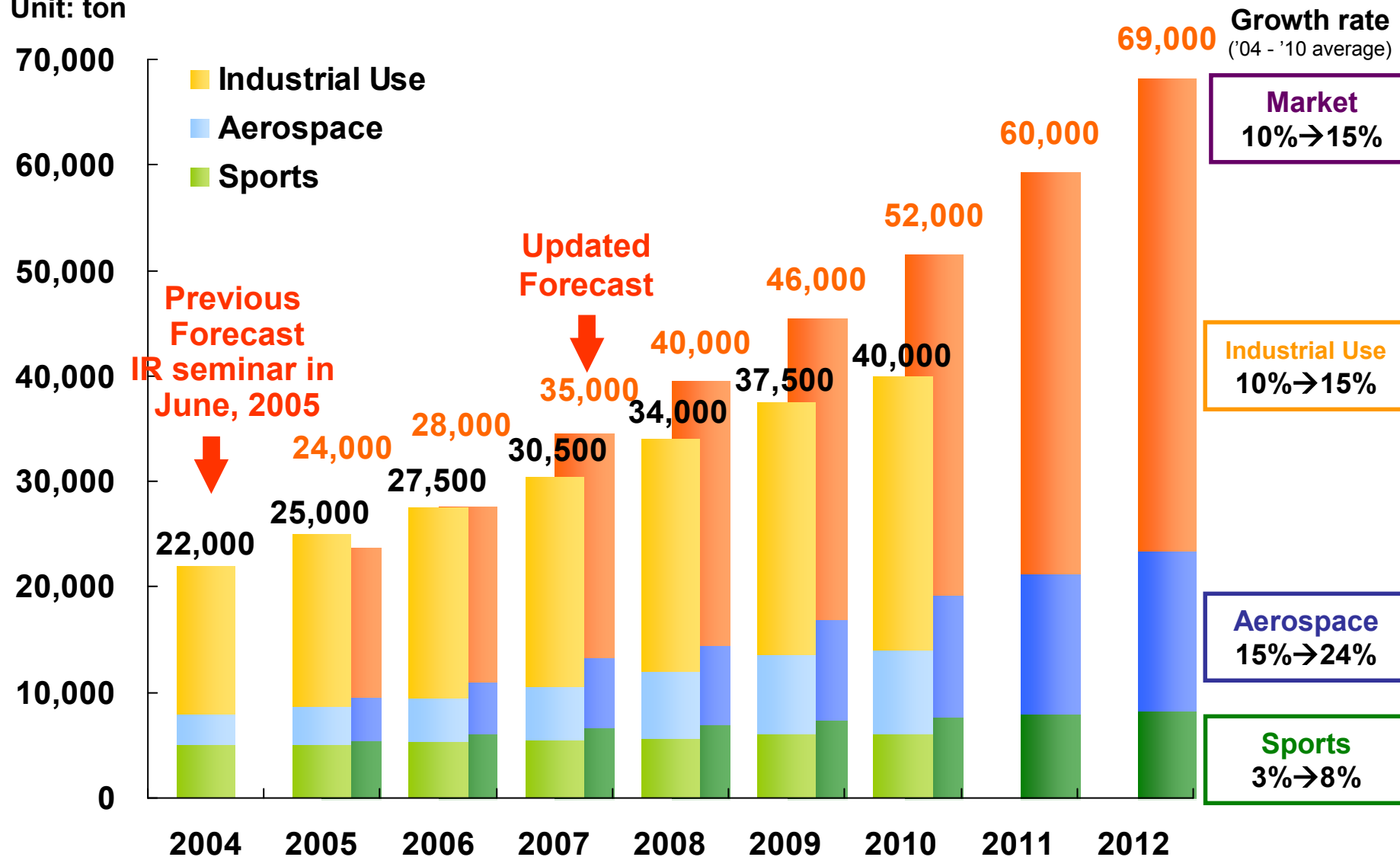




# Forecast of Carbon Fiber demand

**TORAYCA**

Unit: ton

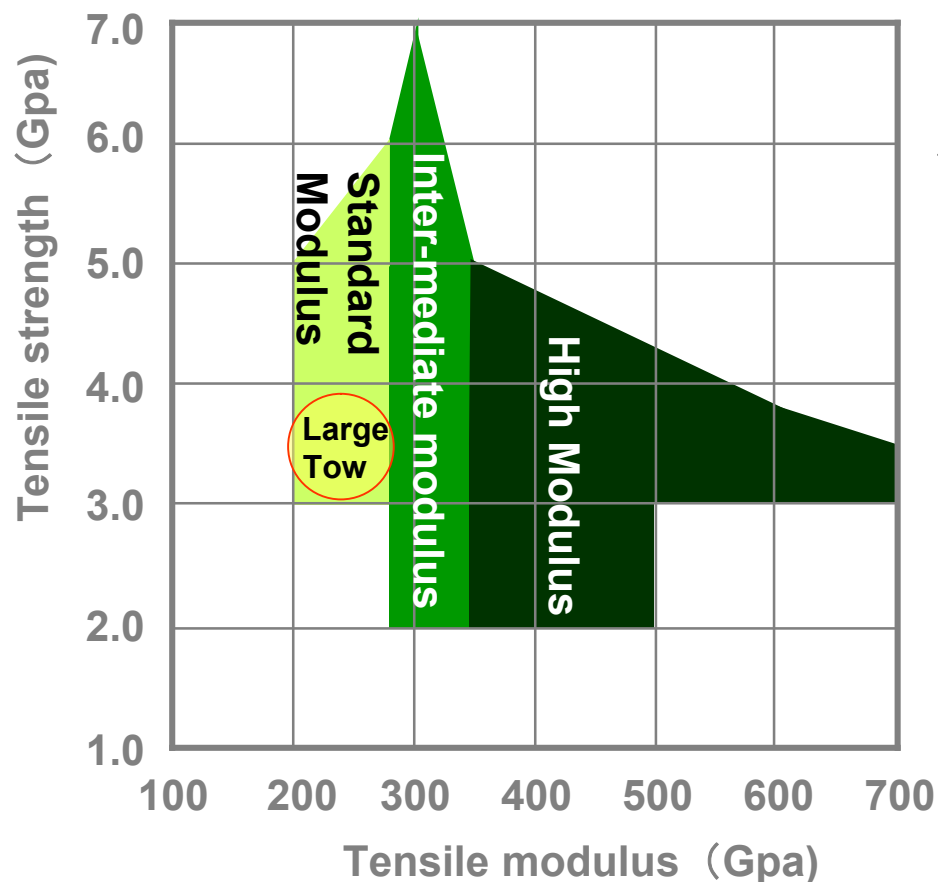




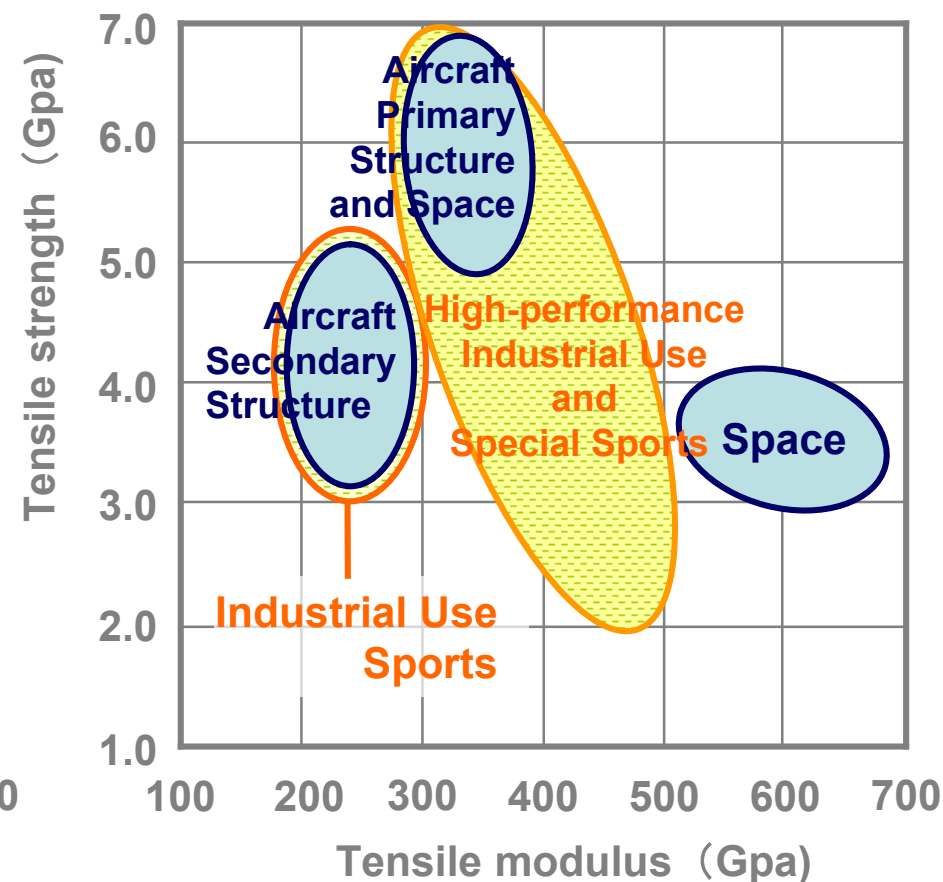
# Market classification of PAN-based Carbon Fibers 1



## Classification by Mechanical characteristic 1

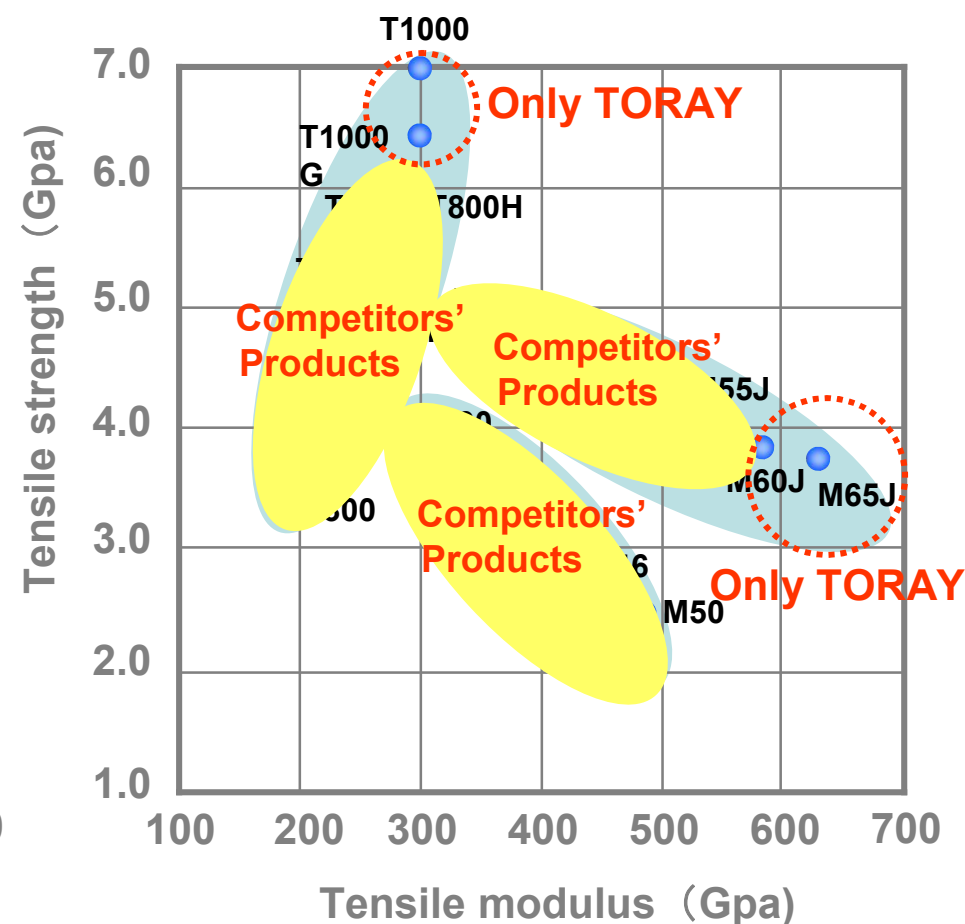
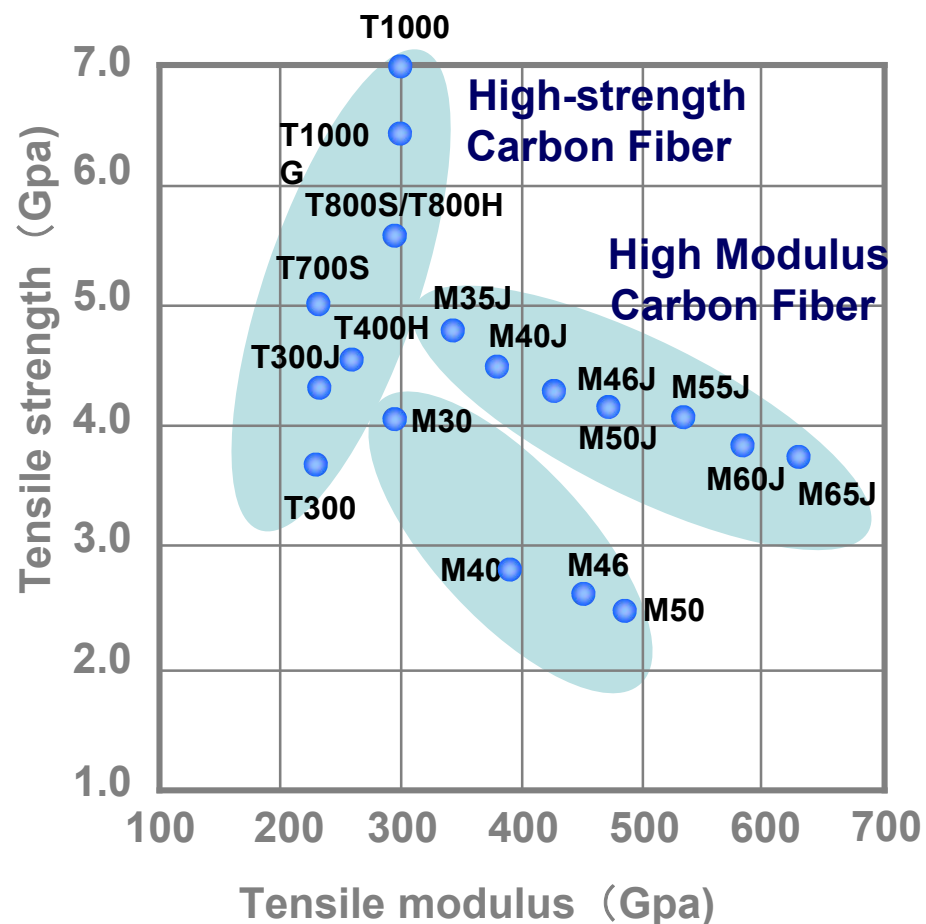


## Classification by Mechanical characteristic 2





## Carbon Fiber TORAYCA® series

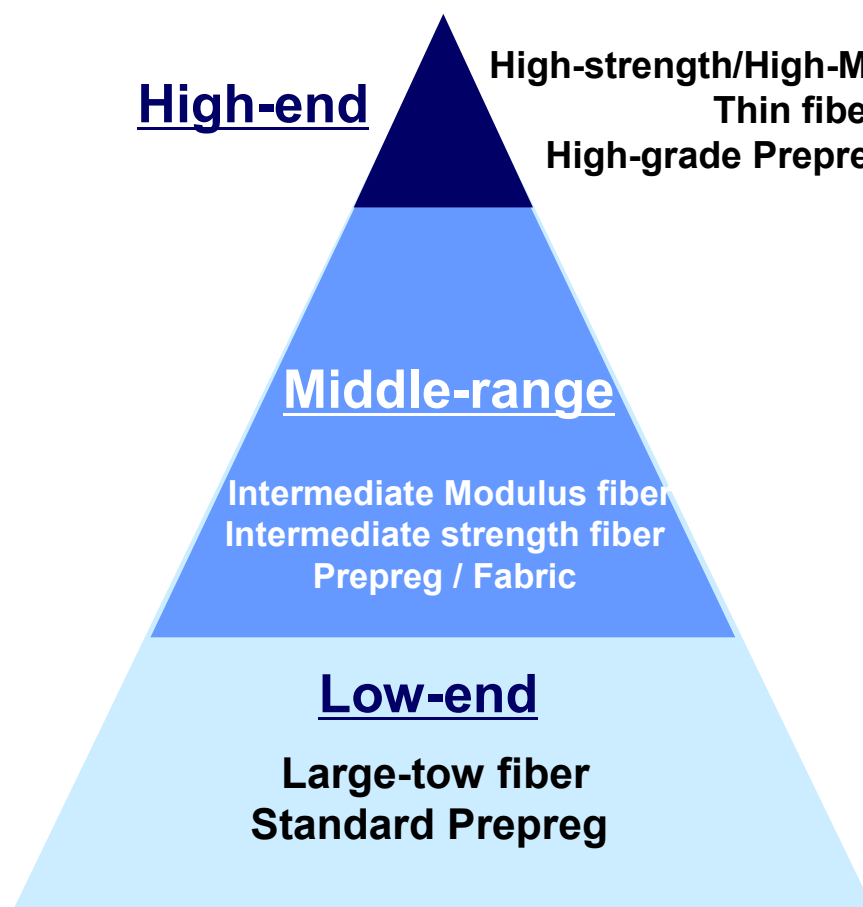




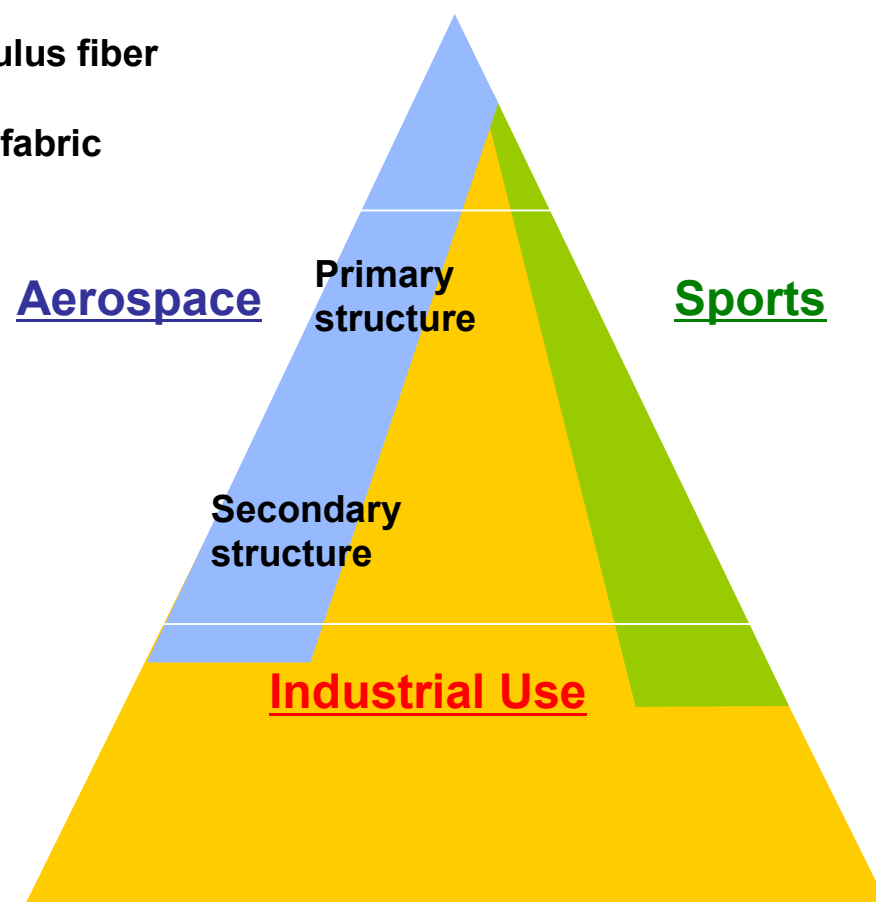
# Market structure of PAN-based Carbon Fibers 1



## Market structure by grade

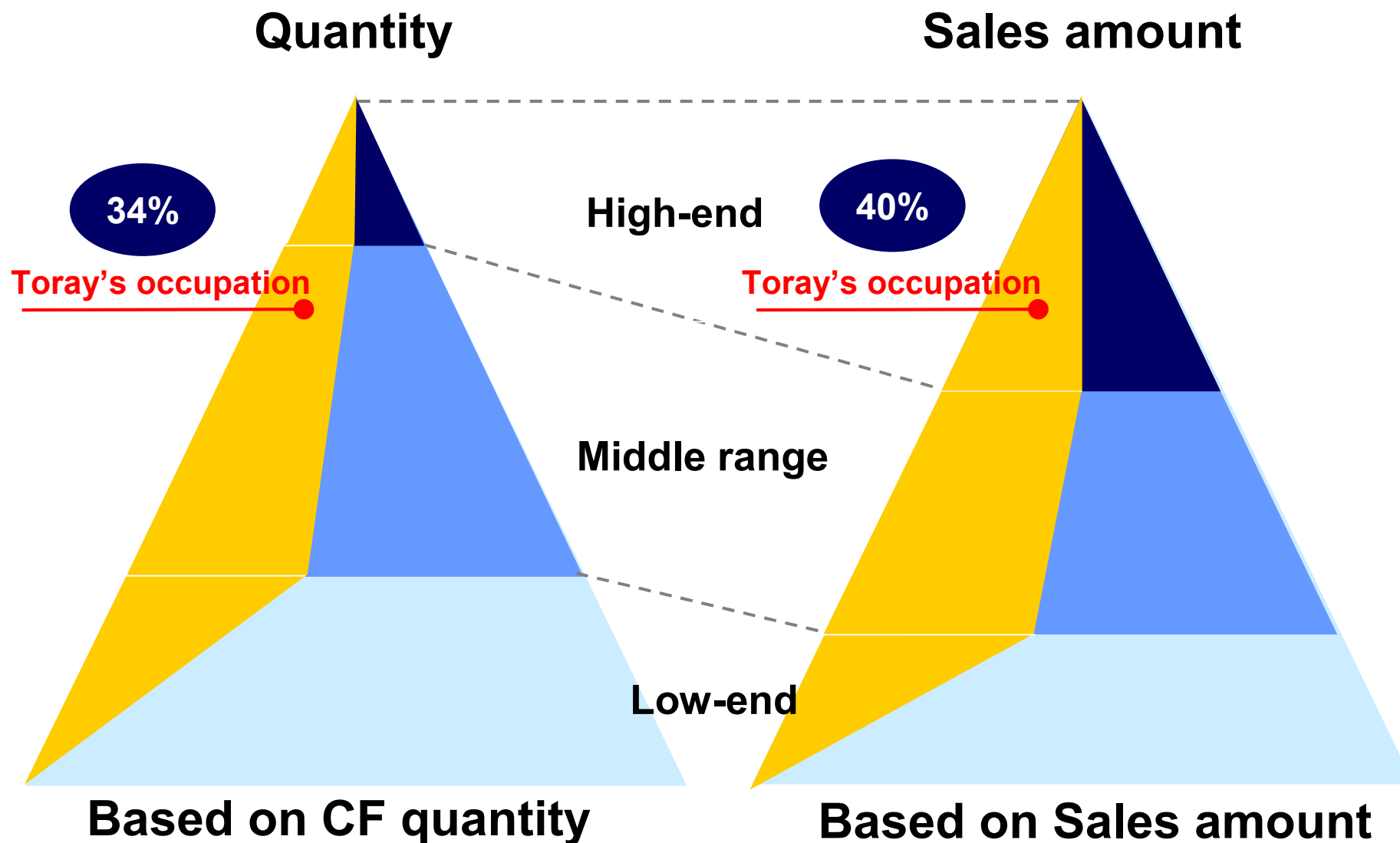


## Market structure by application



**Market size: 35,000 tons**

\*As of 2007, Toray's estimation



\*As of 2007, Toray's estimation



## Examples of application -Aerospace-

**TORAYCA**

### Boeing 777



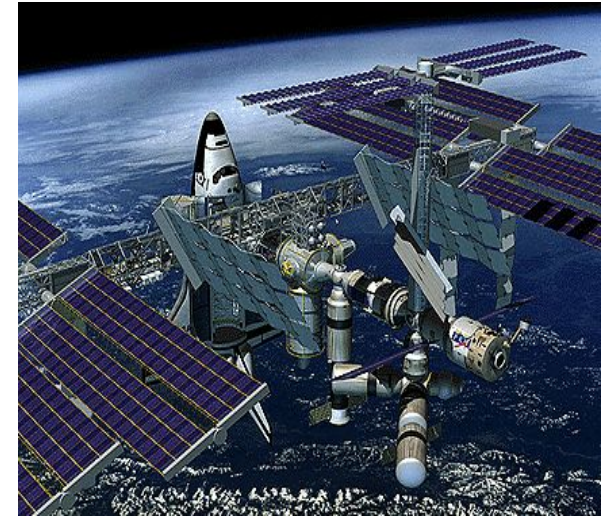
Primary/Secondary structure  
CFRP usage : Approx. 10t

### Boeing 787



Primary/Secondary structure  
CFRP usage: Approx. 35t

### Satellite



### Airbus A320



Primary/Secondary structure  
CFRP usage: Approx. 2t

### Airbus A380



Primary/Secondary structure  
CFRP usage: Approx. 35t

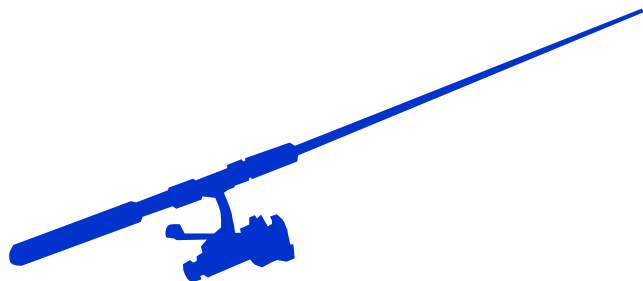
### Rocket



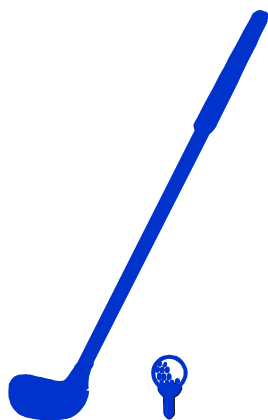


## Examples of application -3 major sports-

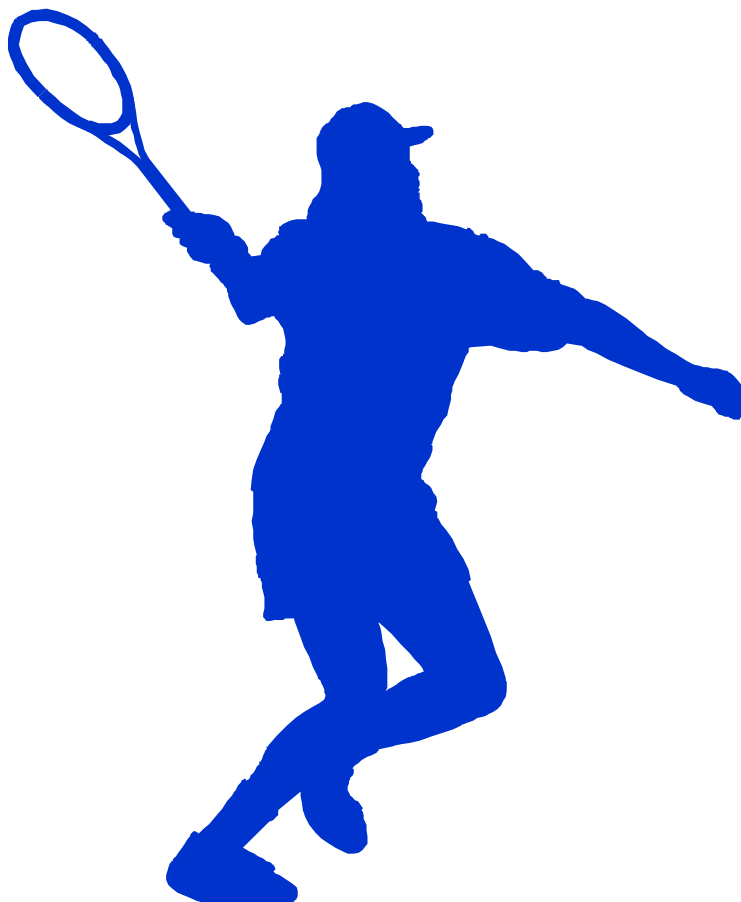
**TORAYCA**



**Fishing rod**



**Golf Shaft**



**Tennis racket**





## Examples of application -New sports-

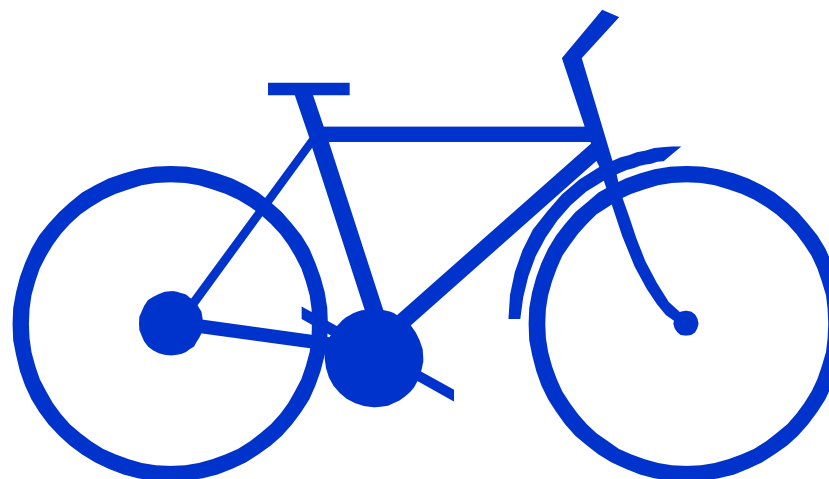
**TORAYCA**



**Hockey stick**



**Softball bat**



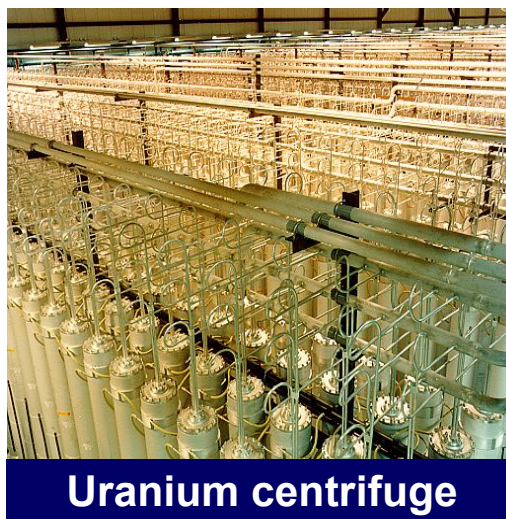
**Bicycle**



## Examples of application -Industrial use-

**TORAYCA**

### ■ Energy-related





## Examples of application -Industrial use-

**TORAYCA**

### ■ Automobile-related



**Hood**



**Spoiler**



**Propeller shaft**



**Radiator core support**



**F1 machine parts**



**Body panel**





## Examples of application -Industrial use-

**TORAYCA**

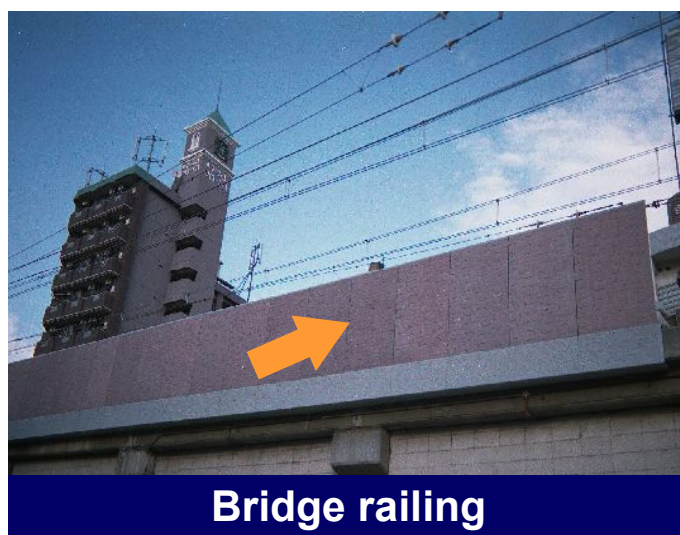
### ■ Civil engineering, Repair and Reinforcement



**Bridge pier  
reinforcement**



**Deck reinforcement**



**Bridge railing**



**Pillar reinforcement**



## Examples of application -Industrial use-

**TORAYCA**

### ■ Ships and Boats



**Boat**



**Sailboat**







## Examples of application -Industrial use-

**TORAYCA**

### ■ Pressure vessel



**SCBA** (self-contained-compressed air breathing apparatus)



**CHG (Hydrogen) tank**



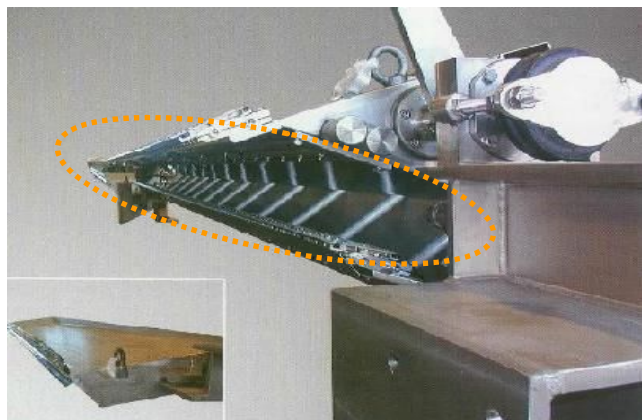
**CNG (Compressed Natural Gas) tank**



## Examples of application -Industrial use-

**TORAYCA**

### Machine parts, Medical equipment and IT-related products



**Doctor blade**



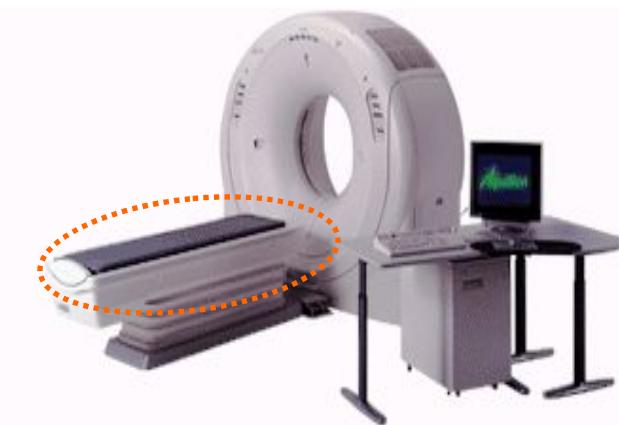
**Robot hand  
for LC panel**



**Roller / Pipe**



**PC casing (Compound)**



**X-ray top panel**



## Examples of application -Industrial use-

**TORAYCA**

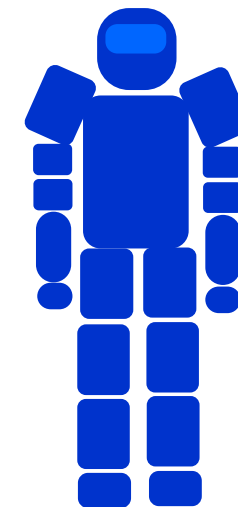
### ■ New applications



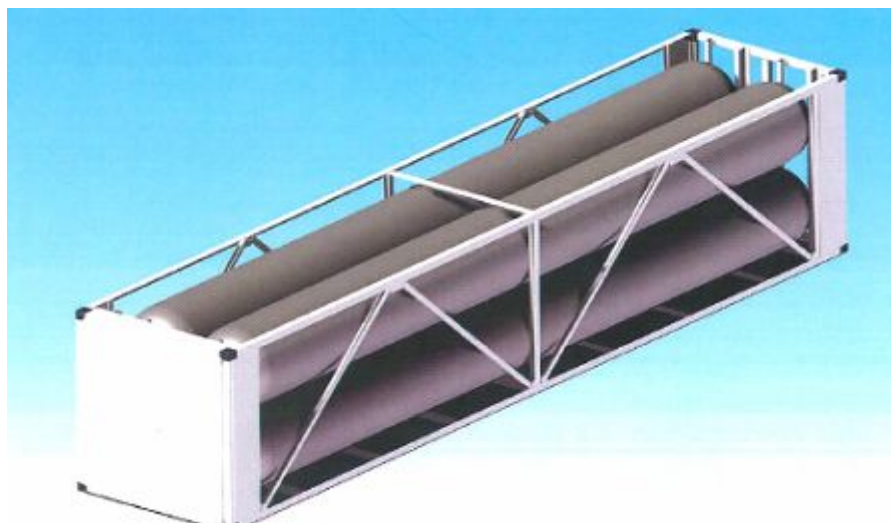
**Electric cable core**



**Body panel for train**



**Robot parts**



**Tube trailer tank (length 12 m)**



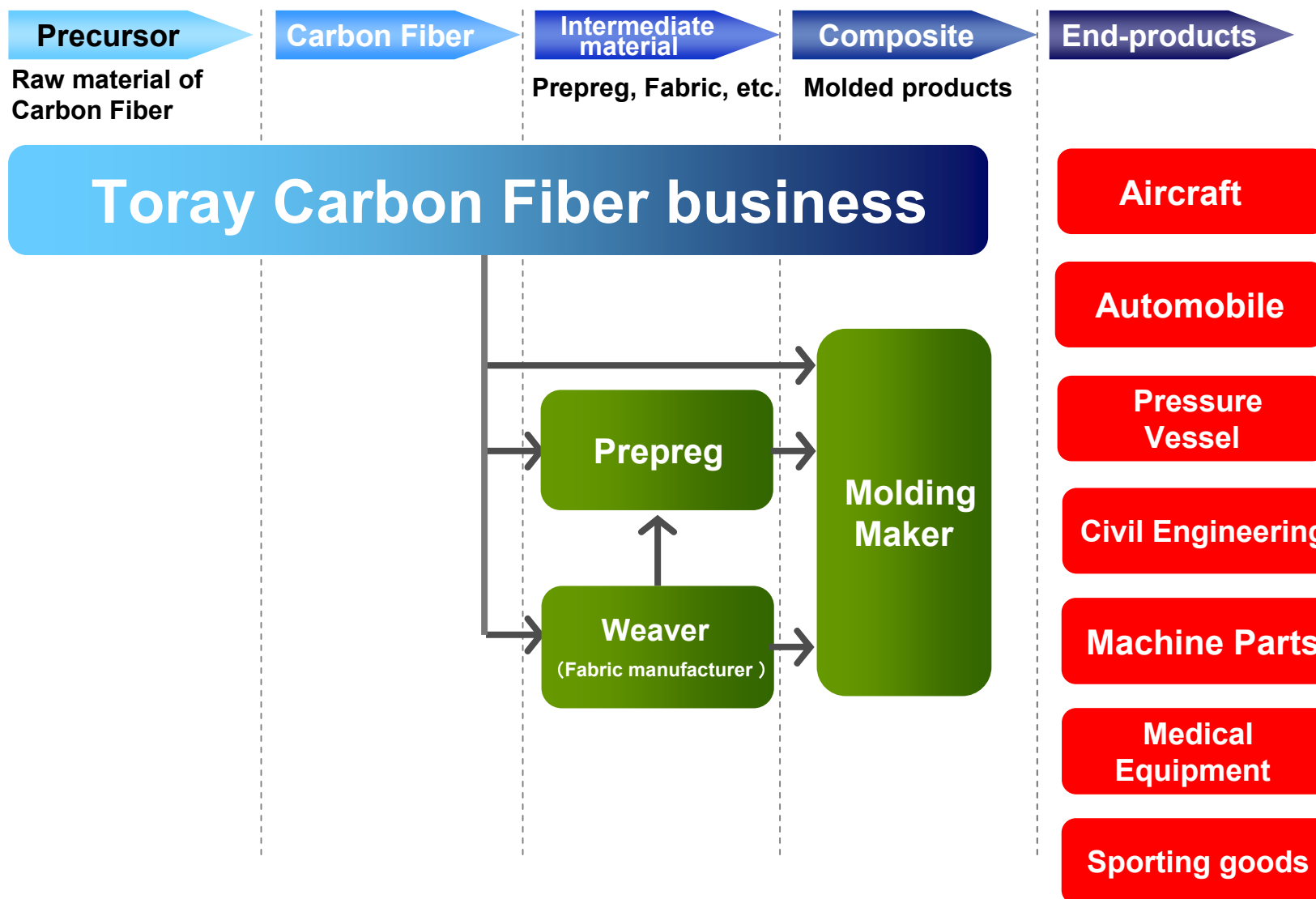
# Strategy for Carbon Fiber Composite Materials



**(2) Current status**



# Supply-chain of Carbon Fiber business



# Our Production base



Country

**Precursor**  
Raw material of  
Carbon Fiber

**Carbon Fiber**

**Intermediate  
material**  
Prepreg, Fabric, etc.

**Composite**  
Molded products

Japan

**'TORAY'** TORAY Ehime Plant

Ishikawa Plant  
(Under Construction)

Shiga Plant

Ichimura / Sowa  
Textile, etc.

Nagoya  
A&A center

Sakai Composite

USA

**'TORAY'**  
Toray Carbon Fibers  
America, Inc. (CFA)

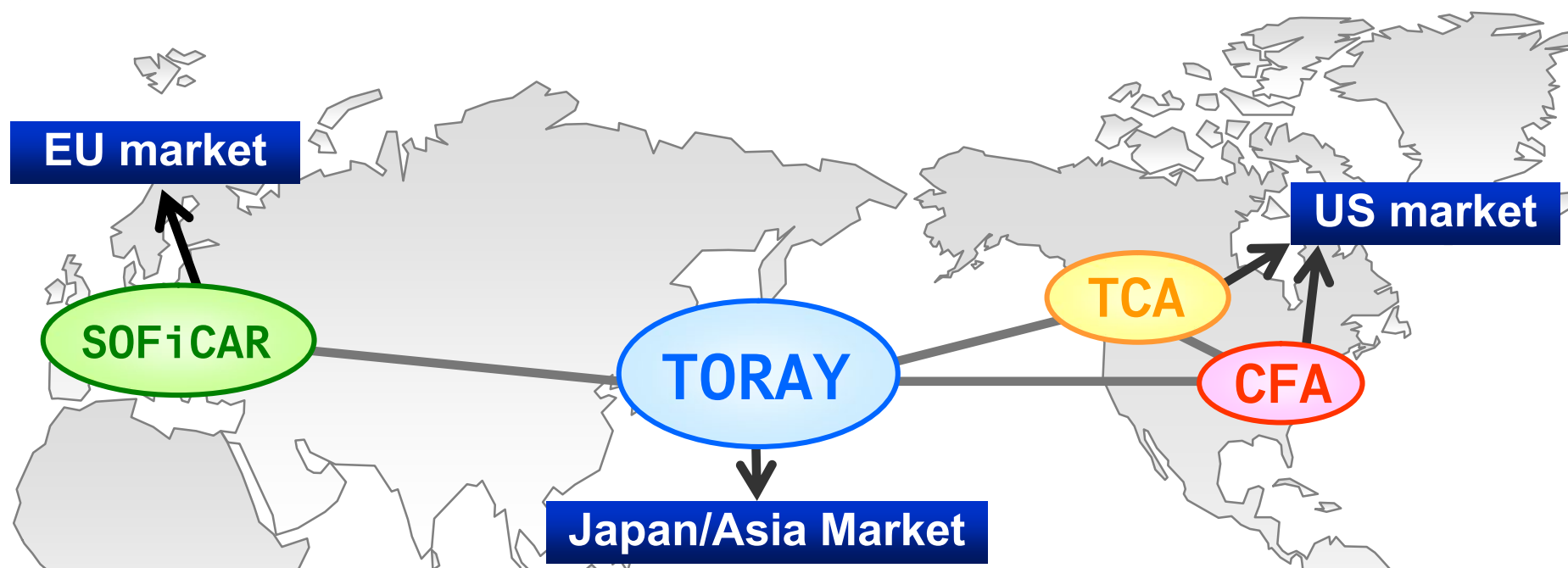
**'TORAY'**  
Toray Composites  
(America), Inc. (TCA)

France

**SOFiCAR**  
SOFiCAR

**SOFiCAR**  
SOFiCAR

# Our Global Operation



**Production capacity of each production base**

	Societe des Fibres de Carbone S.A. (SOFICAR) (FRA)	TORAY (Ehime/Ishikawa) (JPN)	Toray Composites (America) (TCA) (USA)	Toray Carbon Fibers America (CFA) (USA)
Carbon Fiber (t)	3,400 → 5,200 (Jan, 2008) (Dec,2008)	7,300 → 8,300 (Jan, 2008) (Jul, 2009)		3,600 → 5,400 (Jan,2008) (Dec,2008)
Prepreg (‘000m <sup>2</sup> )		10,800 → 16,600 (Jan, 2008) (Jan, 2009)	11,400 → 17,200 (Jan, 2008) (Jul, 2008)	

\*1: Lines under construction are inclusive. \*2: Composites are manufactured at Toray Shiga plant, SOFiCAR and TCA.

- **Worldwide vertically-integrated operations, from Precursor to Composite materials**
- **37-year long top supplier of high-performance carbon fibers**
- **27-year experience in production of aircraft Prepreg**
- **Proactive R&D investment and technical development from Carbon Fibers to molding process**
- **Strong and reliable partnerships with customers from development stage**  
(Aircraft, PC casing, Automobile, Sporting goods, Machine parts, etc)



# Our Characteristics



	<b>TORAY</b>	<b>Regular tow competitors</b>	<b>Large tow competitors</b>
<b>Quality / R&amp;D ability</b>	<b>Excellent</b>	<b>Fair – Good</b>	<b>Poor – Good</b>
<b>Global marketing system</b>	<b>Excellent</b>	<b>Good</b>	<b>Poor – Fair</b>
<b>Performance in the Qualified business</b>	<b>Excellent</b>	<b>Fair – Good</b>	<b>Poor</b>
<b>Sales price (High = Excellent)</b>	<b>Excellent</b>	<b>Good</b>	<b>Fair</b>
<b>Supply capacity</b>	<b>HP*1: Excellent GP*2: Good (Excellent for future )</b>	<b>HP: Good GP: Good</b>	<b>GP : Excellent</b>
<b>Intermediate products, Composites</b>	<b>Excellent</b>	<b>Good</b>	<b>Poor</b>
<b>Main application</b>	<b>Aerospace HP industrial use High-grade sports</b>	<b>Sports Industrial use A part of Aerospace</b>	<b>Industrial use ( Wind power blade, Compound, etc ) A part of sports</b>

# Strategy of Carbon Fiber Composite Materials



## (3) Strategy



- Promote business expansion in each market through global production, marketing and technical services as the world's largest Carbon Fiber manufacturer

	Net Sales	Operating profit ratio
Around 2010:	160 billion ¥	~ 20%
Around 2015:	300 billion ¥	
Around 2020:	500 billion ¥	

- Maintain firmly largest share by differentiation of TORAYCA's high-quality and high-performance
- Try to expand supply of Carbon Fiber with cost competitiveness into industrial use market
- Differentiate in intermediate and composite materials and promote business expansion with high profitability





## **1. Business strategies by applications**

- (1) Maintain and expand overwhelming advantages in aircraft application**
- (2) Develop market and technologies as a pioneer in automobile applications**
- (3) Enhance competitiveness in high-performance industrial market and establish overwhelming cost competitiveness in general-purpose market**
- (4) Maintain high market share and increase revenue in high-grade sports application**

## **2. Improve competitiveness in quality and cost through enhancement of technical capabilities**

## **3. Expand supply capability by continuing proactive capital investment**

## **4. Give consideration to recycle and global environment**



# Maintain and expand overwhelming advantages in aircraft application

## ✈ Boeing

- Establish production lines for 787
- Develop and propose new materials for next generation aircraft



**Strengthen our sole-supplier position**

## ✈ Airbus

- Secure stable supply for existing models
- Promote qualification test of our materials for A350XWB



**Become main supplier**

## ✈ Regional

- MRJ: Develop materials and molding technology
- Regional jet: Expand sales based at TCA



**Exploit new aircraft Market**



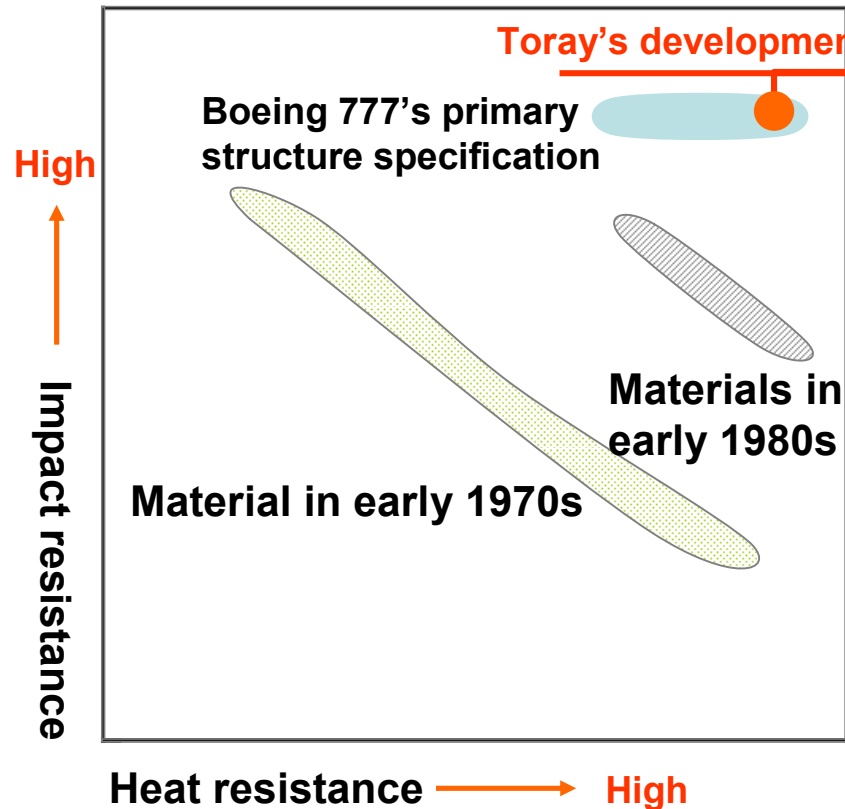
## History of aircraft business in Toray

<b>1971/1972</b>	<b>Started commercial production of Carbon fiber/Prepreg</b>
<b>1975</b>	<b>Selected as CF for secondary structure of Boeing 737</b>
<b>1981</b>	<b>Selected as Prepreg for secondary structure of 757 &amp; 767</b>
<b>1982</b>	<b>Established SOFiCAR : Started CF production in Europe</b>
<b>1983</b>	<b>Selected as CF for secondary structure of Airbus A300</b>
<b>1987</b>	<b>Selected as CF for primary structure of Airbus A320</b>
<b>1989</b>	<b>Qualified as Prepreg for primary structure of Boeing 777</b>
<b>1992</b>	<b>Established TCA : Started Prepreg production in USA</b>
<b>1997</b>	<b>Established CFA : Started CF production in USA</b>
<b>2002</b>	<b>Selected as CF for primary structure of Airbus A380</b>
<b>2003</b>	<b>Started Co-development of materials for 787 with Boeing</b>
<b>2004</b>	<b>Signed MOU with Boeing on contract for supply to 787</b>
<b>2006</b>	<b>Singed comprehensive long-term agreement with Boeing</b>



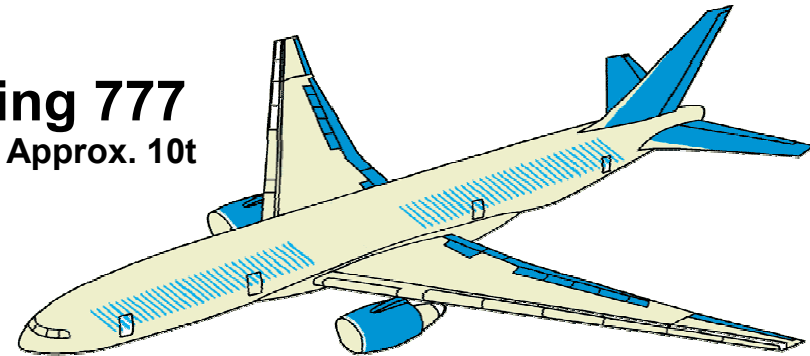
# Overwhelming advantages in aircraft application

## Heat resistance and Impact resistance

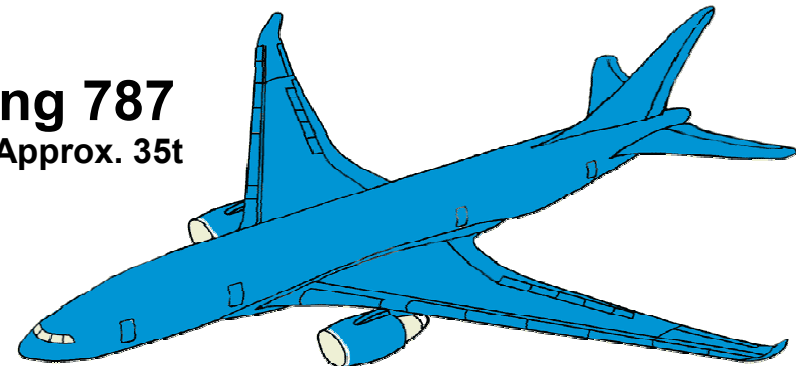


## CFRP used for primary structures

**Boeing 777**  
CFRP: Approx. 10t



**Boeing 787**  
CFRP: Approx. 35t



**Used CFRP at 50% out of all structure**

**Only Toray's Carbon fiber and Prepreg are qualified as materials for primary structure of Boeing aircrafts**

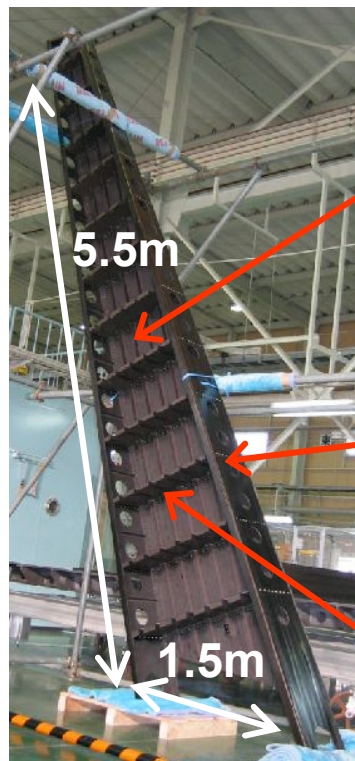


## Overwhelming advantages in aircraft application

### Now co-developing new molding technology (A-VaRTM) for Mitsubishi Regional Jet (MRJ) with Mitsubishi Heavy Industries, Ltd.

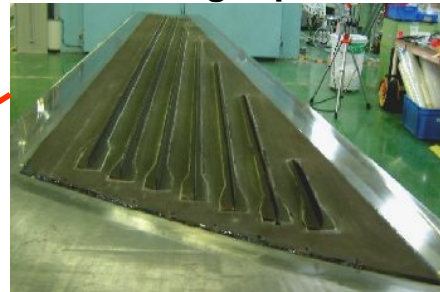
◇Points of technology (Compared with existing Prepreg laminated composite)

1. **Excellent mold ability:** Easy to mold complicated shapes by using dry fabric (no need for chilled storage)
2. **Excellent mechanical characteristic:** Achieve the same characteristic as using chilled Prepreg
3. **Cost competitiveness:** No need for autoclave → Small capital investment

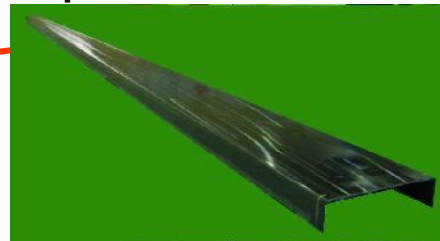


Real-size vertical tail wing  
(Prototype)

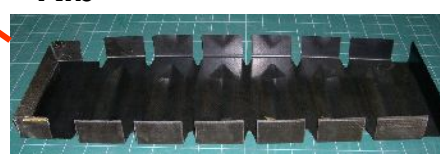
Skin / Stringer panel



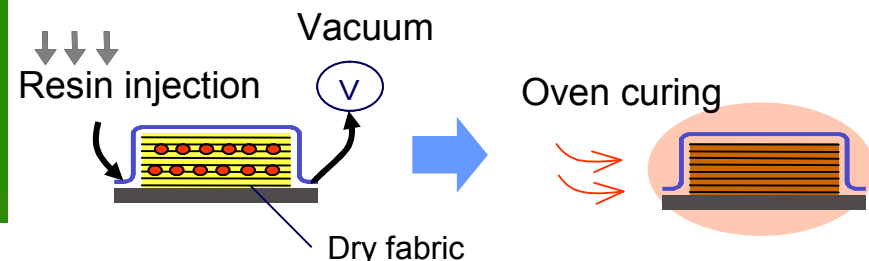
Spar



Rib



**A-VaRTM method**

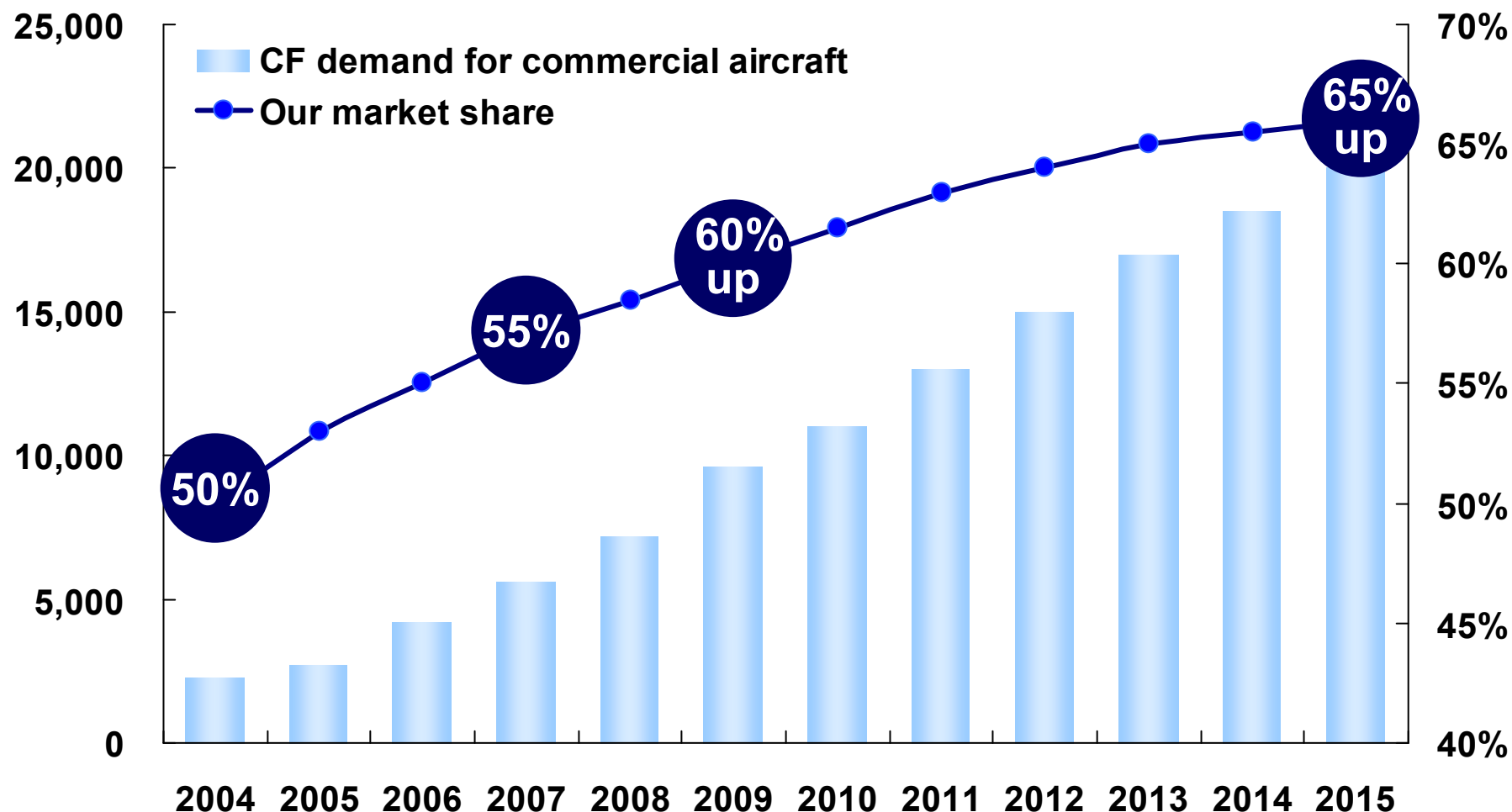


**A-VaRTM method**  
**Advanced-Vacuum assisted Resin Transfer Molding**



## Carbon Fiber Demand for commercial aircraft and our market share forecast

Unit: ton





### Develop market and technologies as a pioneer in automobile application



#### Respond to environmental regulation and needs for weight saving

- Comprehend trends in automobile industry
- Study effect of weight saving by CFRP
- Propose solutions to automobile manufacturers



**Create CFRP demand for automobile**



#### Enhance R&D for automobile

- Integration of company-wide technologies
- Develop low-cost material and mass production molding technology
- Co-develop with customers



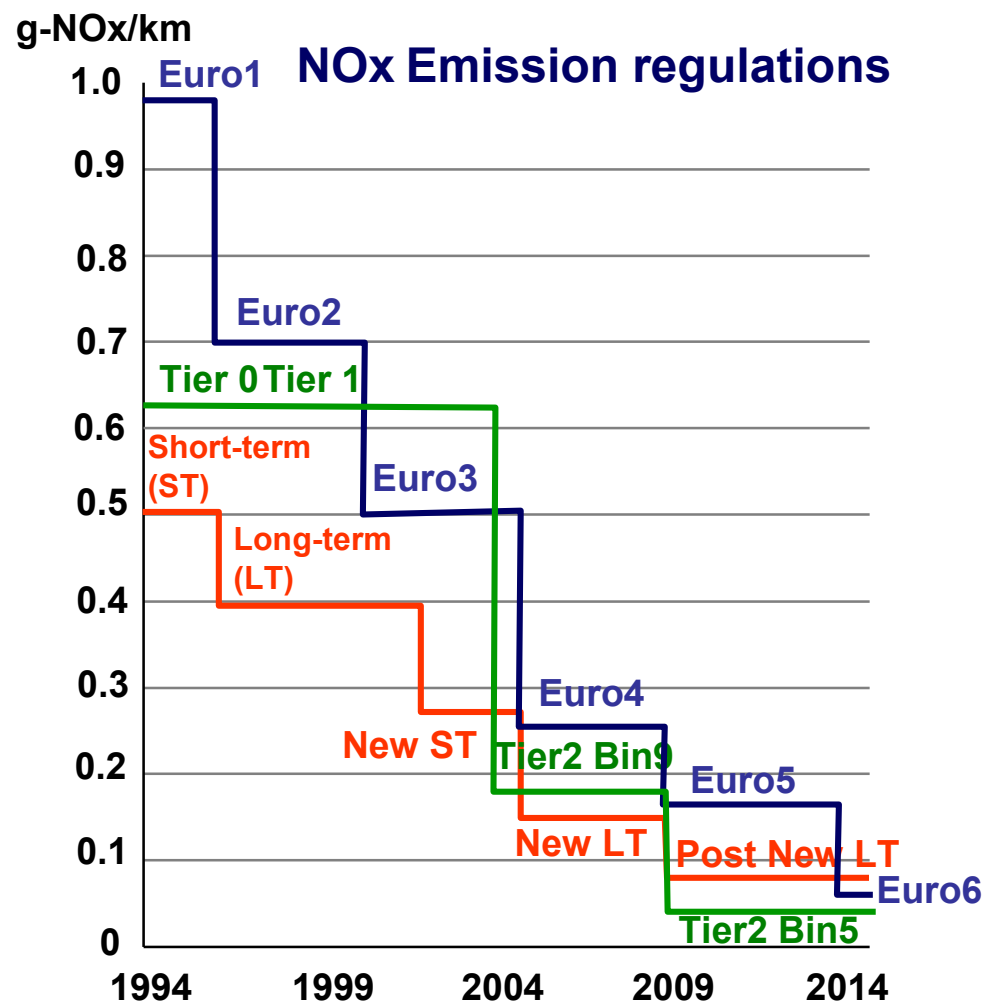
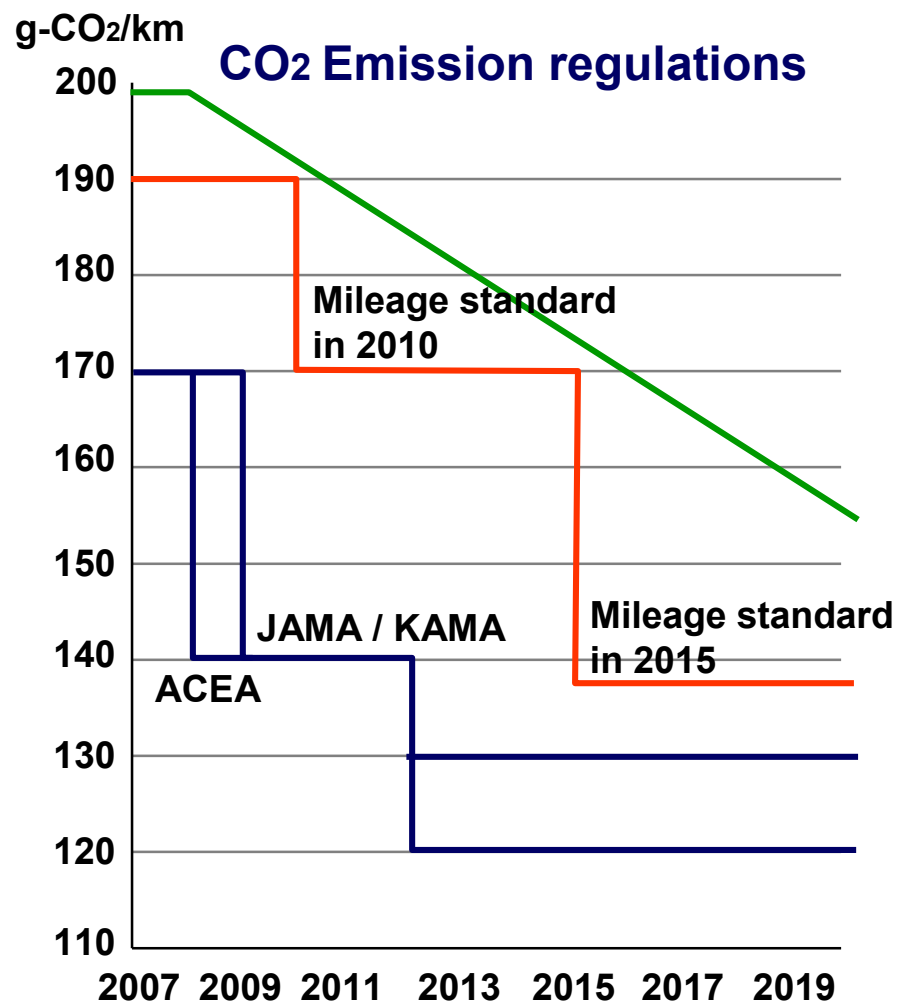
**Cross-organizational development  
Go into automobile field drastically**





## Tightening emission regulations

— JPN — USA — EU



•US standard is based on the draft passed by Senate recently, in which CO<sub>2</sub> limit is set to 35mpg(156g-CO<sub>2</sub>/km) by 2020, reduced by 4% annually after 2020. Due to uncertainty of CO<sub>2</sub> limit on each year, we estimate decrease in linear manner from current limit (2008).





## ■ Trends in automobile industry

### Environment / Energy

- Emission gas purification
- CO2 reduction
- Recycle
- Environment-friendly material

- Fuel efficiency
- **Weight saving**
- Vibration, Noise

### Safety / Comfort

- Design
- Information-communication
- Playful spirit and fun

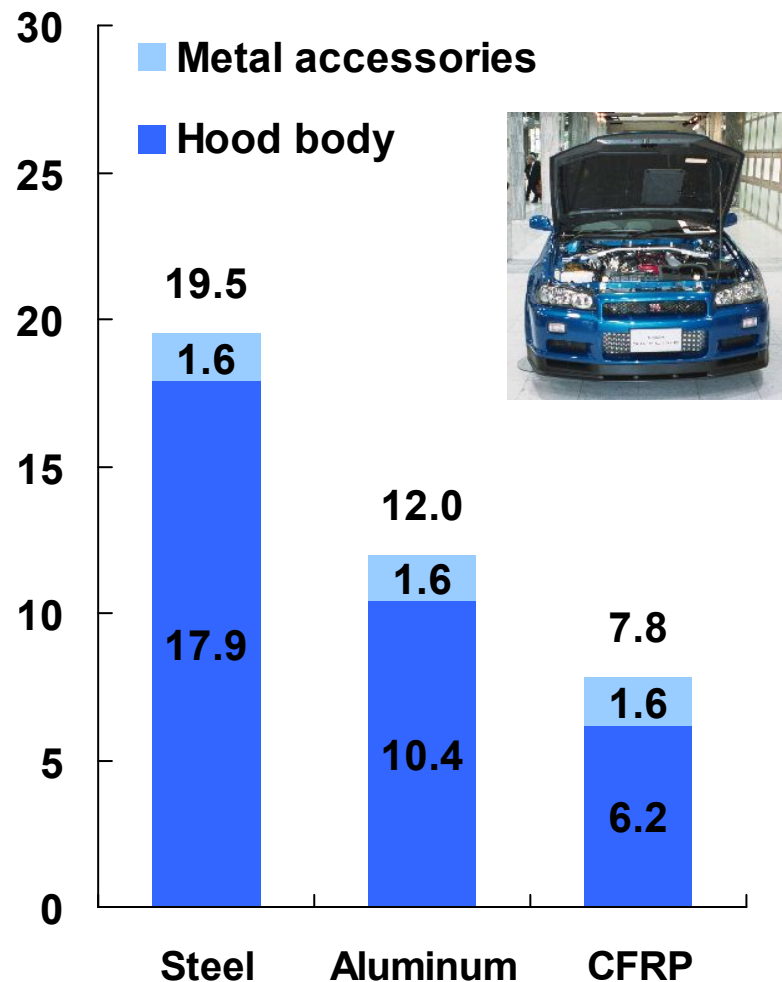
## Weigh saving project on main automobile manufacturer

	Project	Target	Outline
<b>TOYOTA</b>	Mass Innovation	10% weight saving by 2011 (Midsize sedan)	<ul style="list-style-type: none"> <li>▪ <b>Position CFRP as one of the method</b></li> <li>▪ Reduce component</li> <li>▪ Resinification</li> </ul>
<b>Honda</b>	*Vary by model	10% CO <sub>2</sub> reduction by 2010	<ul style="list-style-type: none"> <li>▪ CO<sub>2</sub> reduction by LCA (include production)</li> <li>▪ Ahead in using Aluminum</li> </ul>
<b>NISSAN</b>	Vision 2015	15% weight saving by 2015 (Average)	<ul style="list-style-type: none"> <li>▪ <b>Position CFRP as one of the method</b></li> <li>▪ 40% CO<sub>2</sub> reduction by 2015 (vs 2005)</li> <li>▪ Completed main method for 10% mileage improvement</li> </ul>
<b>Mitsubishi</b>	CLW30 (Challenge for Light Weight)	30% weight saving by 2010 (2010 model car)	<ul style="list-style-type: none"> <li>▪ Start accepting supplier's proposal for the development for next model</li> </ul>



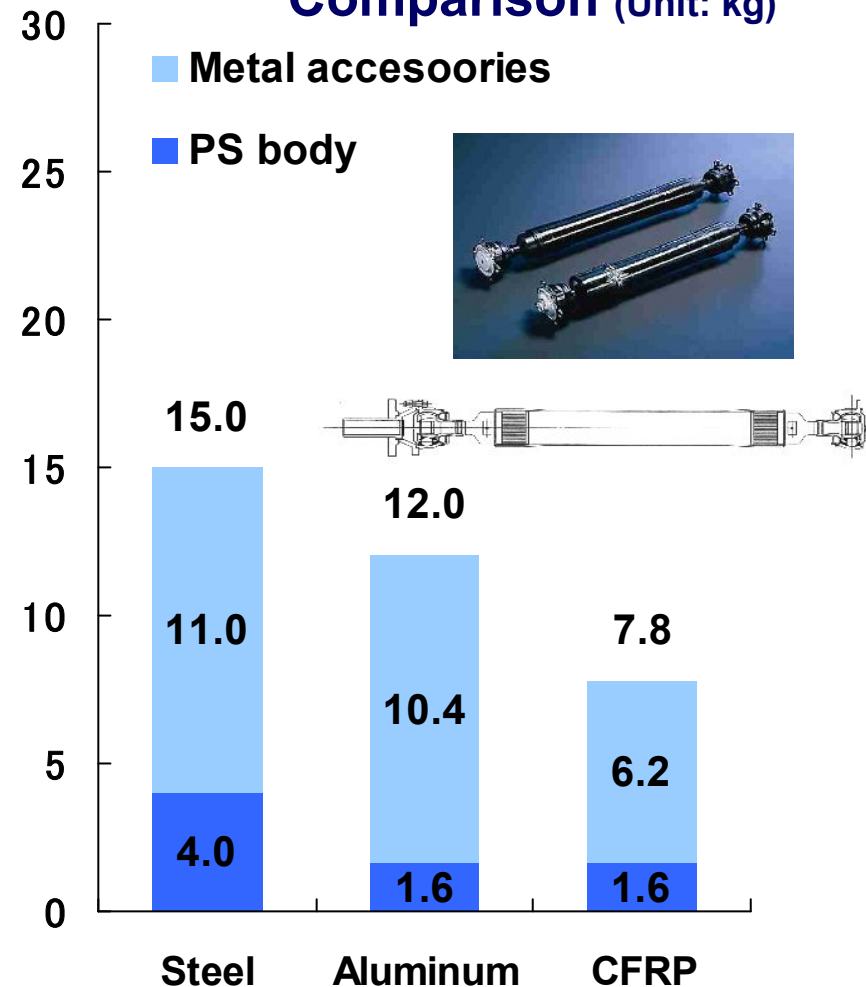
### Hood weight comparison

(Unit: kg)



### Propeller shaft weight Comparison

(Unit: kg)

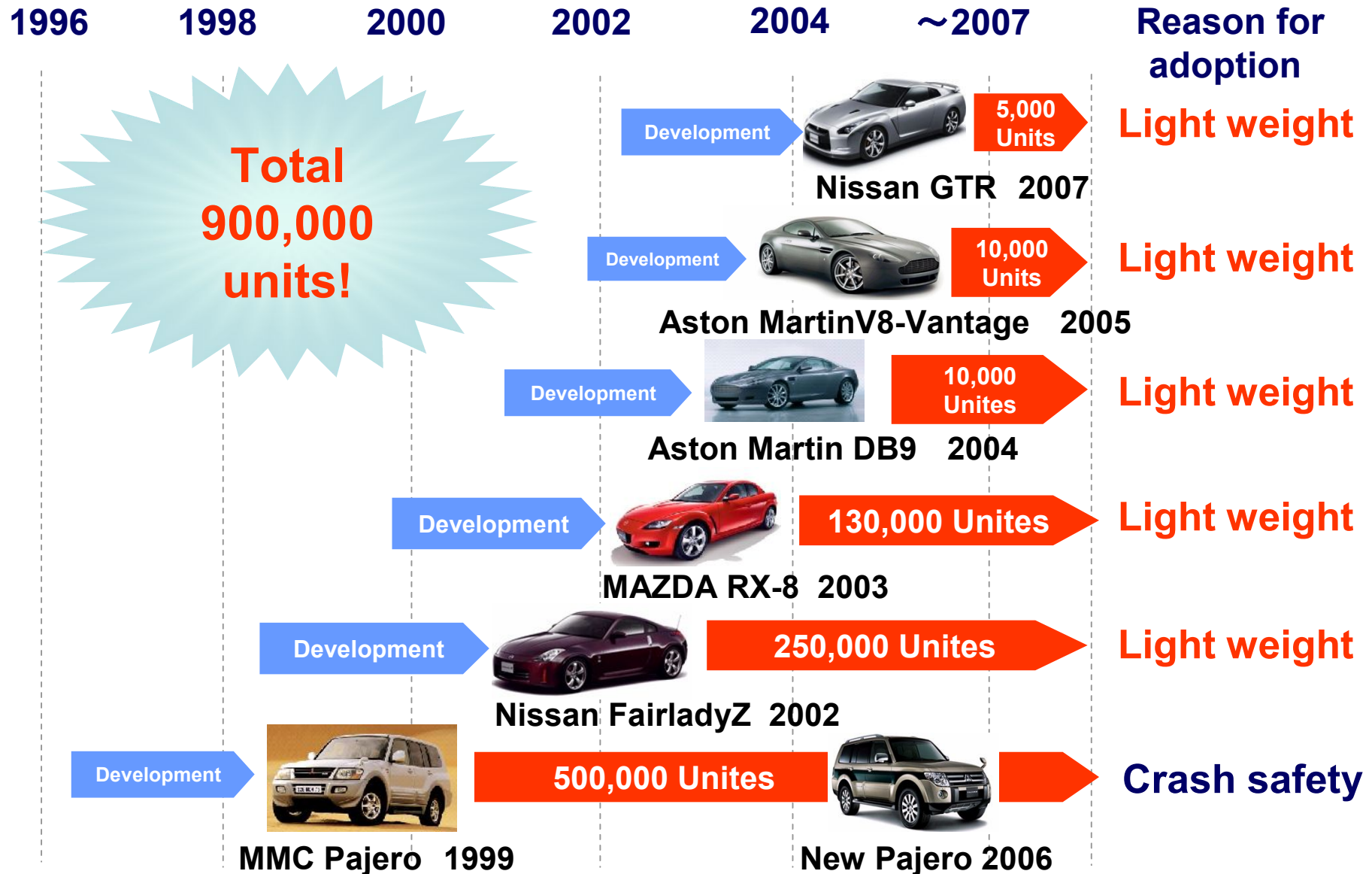




Basic strategies 1-(2)

## Achievement of Toray's CFRP propeller shaft

**TORAYCA**





■ General R&D center for Automobile and Aircraft

**A&A center (Automotive & Aircraft Center)**

**Resin  
Development Center**  
**【Existing】**

Automobile  
Electronics  
Resin Development  
for IT / Industrial use

**Automotive Center**  
**【Open in Jun, 2008】**

high-tech material,  
structure, system  
for automobile  
  
Integrated development  
of Technology

**Advanced  
Composite Center**  
**【Open in Apr, 2009】**

Development of composite  
for Automobile, Aircraft,  
IT and industrial use



Basic strategies 1-(2)

R&D enhancement through integration of cross-organizational technology



## ■ Fundamental reinforcement of development capability for automobile application

**Integration of  
Toray Group technology**



**Establish Automotive Center  
as cross-organizational base**

### Advanced Material technology

Polymer chemistry  
Organic synthetic chemistry  
Biochemistry  
Nanotechnology

### Advanced processing technology Product design support

High process of fiber and film  
Resin molding process  
Composite innovative molding  
Joint technology  
Micro-fabrication technology

CAE analysis technology  
Analytical evaluation technology  
Reliability and durability  
evaluation technology

### Automotive center (AMC)



Image 【Open in Jun, 2008】

**Pursuit of ultimate performance through  
integration of material and technology**

**Proposal of innovative solution  
by Integrated technology**



## ■ Enhancement of composite development function

**Transfer composite development bases to Nagoya**



**Promote development innovation**

### Ehime plant

Advanced Composites Development Center

Advanced Composites Technical Dept.

### Shiga plant

Advanced Composite Technical Dept.

Transfer to  
Nagoya plant

**Advanced Composites Center (ACC)**



Image [Open in Apr, 2009]

- Design of composite products
- Deepening molding process technology
- Development of next generation composite products
- Integration of resin and chemical technology
- Collaborative development for automobile application
- Co-development system with customers
- Speed-up of development
- Collaborative development with AMC

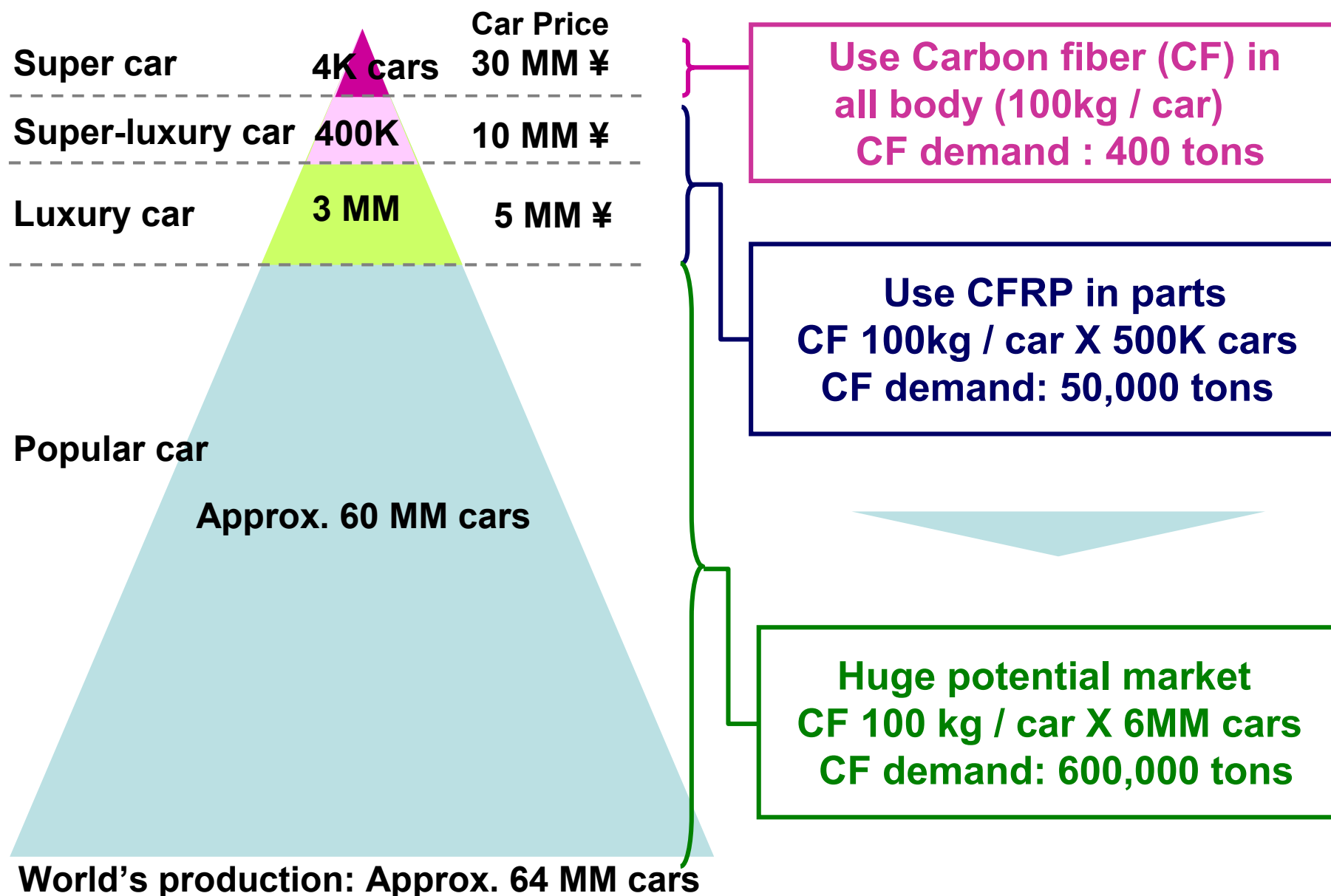
**Promote drastic expansion of composite products, especially in automobile and aircraft application**





## Basic strategies 1-(2)

### Breakdown of world's automobile production and CF demand





## Basic strategies 1-(2)

### CFRP application in automobile and effect of weight saving



#### [CFRP effects]

##### Weight saving

Good Mileage → Ecology

##### Better crash safety

Energy-absorbing

##### Lower assembly man-hour / expense

Modularized by unification

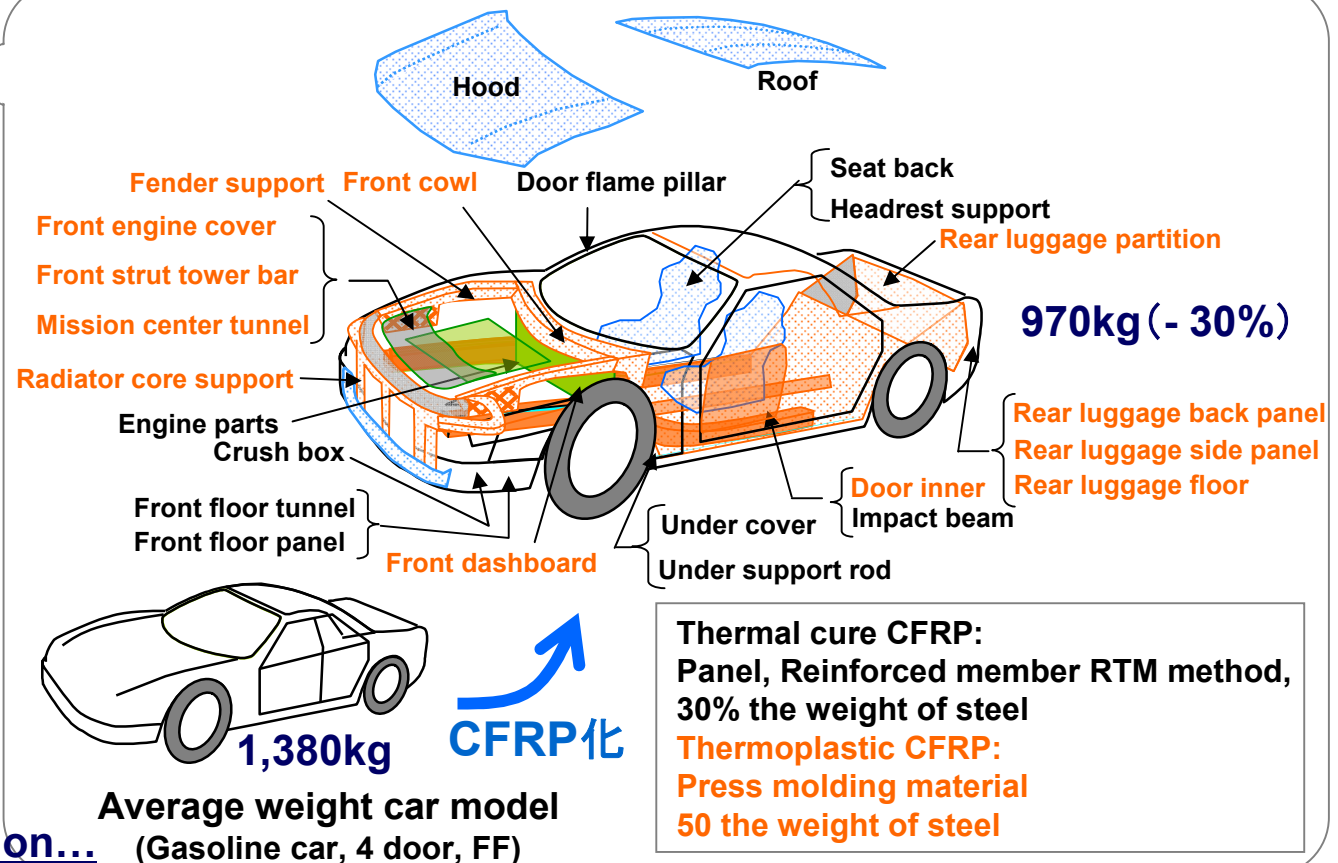
##### Better driving performance

Better vibration damping  
Natural vibration UP

##### Safety improvement

Improvement of  
material fatigue

### Possible to reduce 400kg by CFRP



For more CFRP application...

#### ■ Issues

- Total cost down
- Improvement of molding flexibility

#### ■ Countermeasures

##### -Integration and systematization of material

Combination with thermoplastic materials and  
joint technology, etc.

Solving issues, even as aiming for  
proposing new concepts by integration of  
CF characteristics (electromagnetic  
shielding, etc.) and those of other  
materials such as resin or IT-related  
materials.



## Basic strategy 1-(3)

**TORAYCA**

### Enhance competitiveness and expand business scale in industrial application



#### Enhance cost competitiveness in general-purpose CF by growing in machine size

- Install world's largest line (4000tons/yaer)
- Develop low-cost molding method



**Promote cost down  
Maintain quality advantage  
in 24K fiber**



#### Develop new application by technical marketing

- Enhance function of technical center in US and Europe
- Promote cooperation among government, industry and academia



**Develop new application  
Expand in high-performance  
field**



## Basic strategies 1-(3)

### Enhancement of competitiveness and business scale in industrial use



#### Demand forecast in industrial application by business field

Unit: '000 ton

70

High-performance field:  
Performance concern

60

General-purpose field:  
Price concern

50

Pressure vessel  
Civil engineering  
Luxury car  
Sports car  
Uranium centrifuge  
Oil-related  
Electrical cable, etc.

40

30

20

High-performance  
field

General-purpose  
field

Popular car

Wind power  
Compound, etc.

10

0

2006 2008 2010 2012 2014

#### 1st Step Until 2012

- A. Increase outlets in high-performance field (High-price field), especially in high-strength fiber (T700S-12K) and thin fiber (T300)
- B. Enhance cost competitiveness by large line
- C. Develop low-cost molding method

#### 2nd Step After 2012

- A. Increase sales in automobile application with cost competitiveness
- B. Expand composite business with low-cost molding technology

Create demand by switching from other materials

Further expansion of CF demand

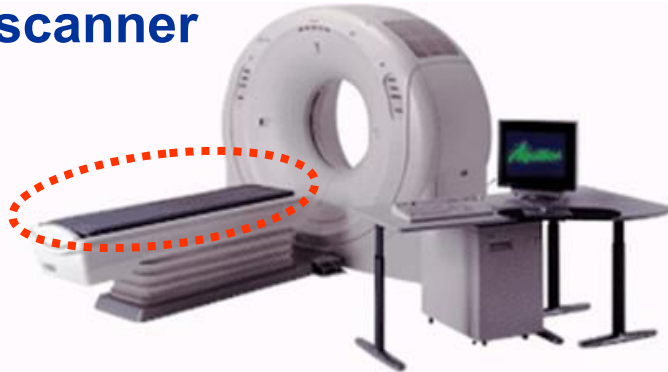


Basic strategies 1-(3)

## Expansion into high-performance field

**TORAYCA**

### ■ Top panel for X-ray CT scanner



Taking advantage of high modulus materials with **high radiolucent ratio**

### ■ Electrical cable core



Weight saving → Long-span, fewer power pylon  
Increase carrying capacity  
(larger aluminum cross-sectional area)

Taking advantage of **high-strength**

### ■ Robot hand for LC glass substrate (Fork)



Taking advantage of **vibration dumping by high modulus**



### Enhance high-end sporting goods and maintain high market share



#### Maintain high profitability through expansion of high-value added products

- Respond to production shift to Asia as a top supplier for leading brand manufacturers in Japan and US
- Design and develop best suitable materials for sporting use

#### Expansion in high-value added products



#### Create new market and application

- Survey Vietnam and India market which can become production base of sporting goods following China
- Increase sales into new application such as bicycle, hockey stick, softball bat, etc.

#### Increase share by acquiring new demand





## Basic strategy 2

# Improve competitiveness in quality and cost Through Enhancement of technical capabilities



## Develop high-performance CF

- Increase tensile strength
- Increase tensile modulus



## Develop resin enhancing CFRP property

- Develop nano-matrix resin



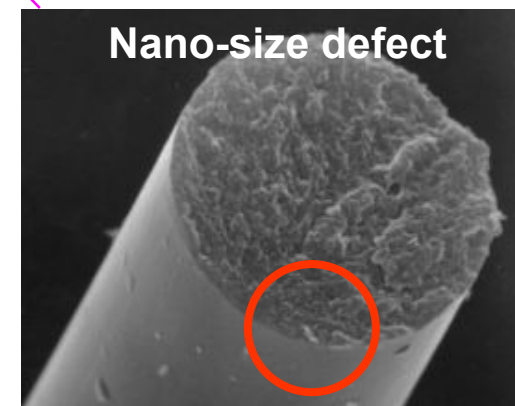
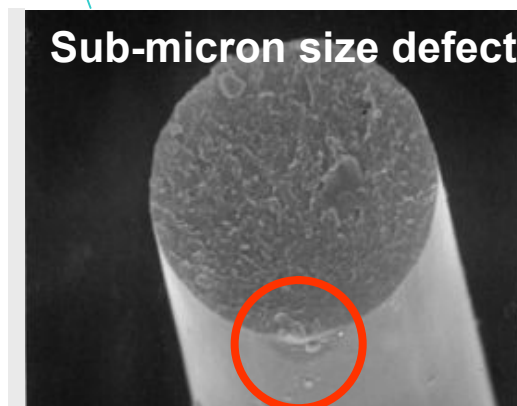
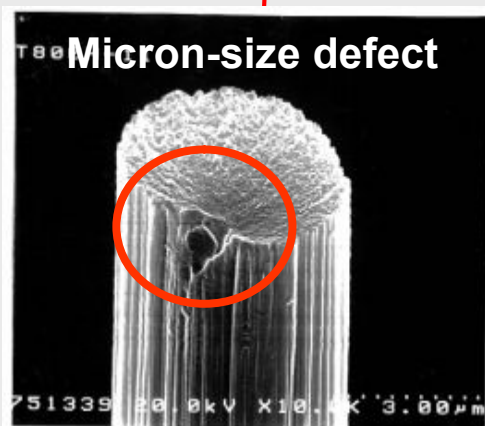
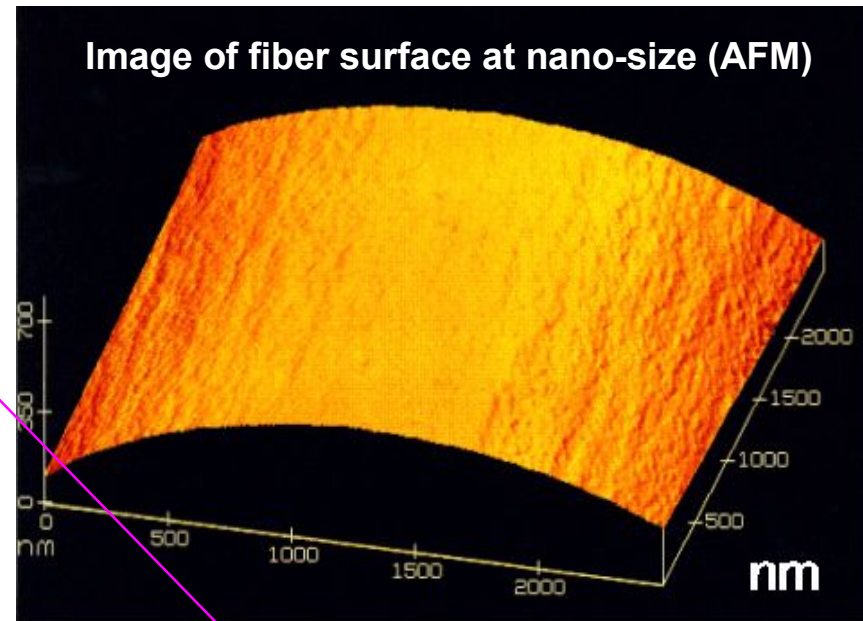
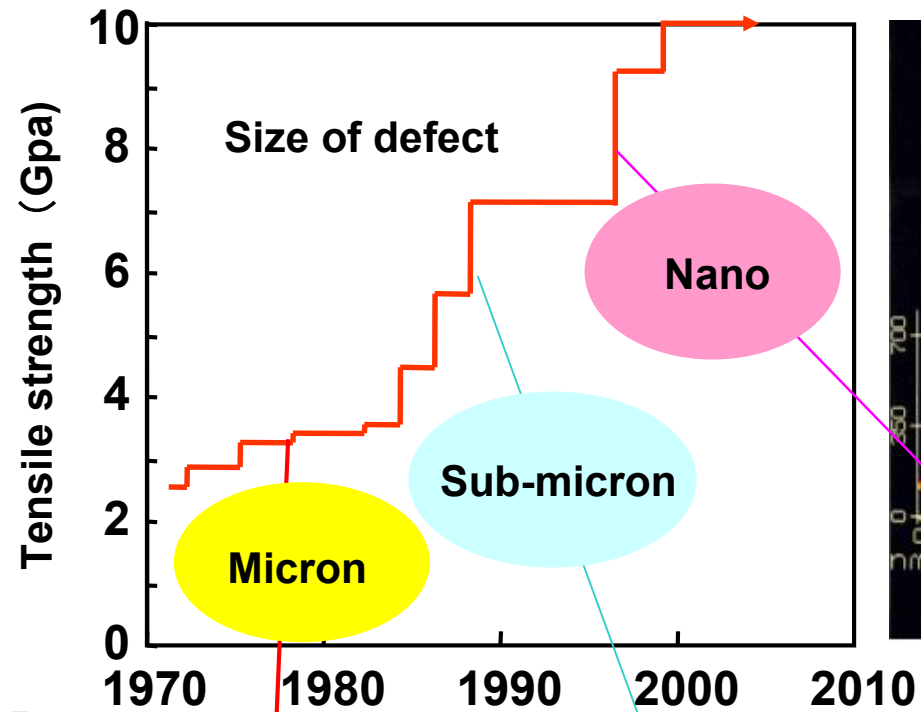
## Reduce composite molding time

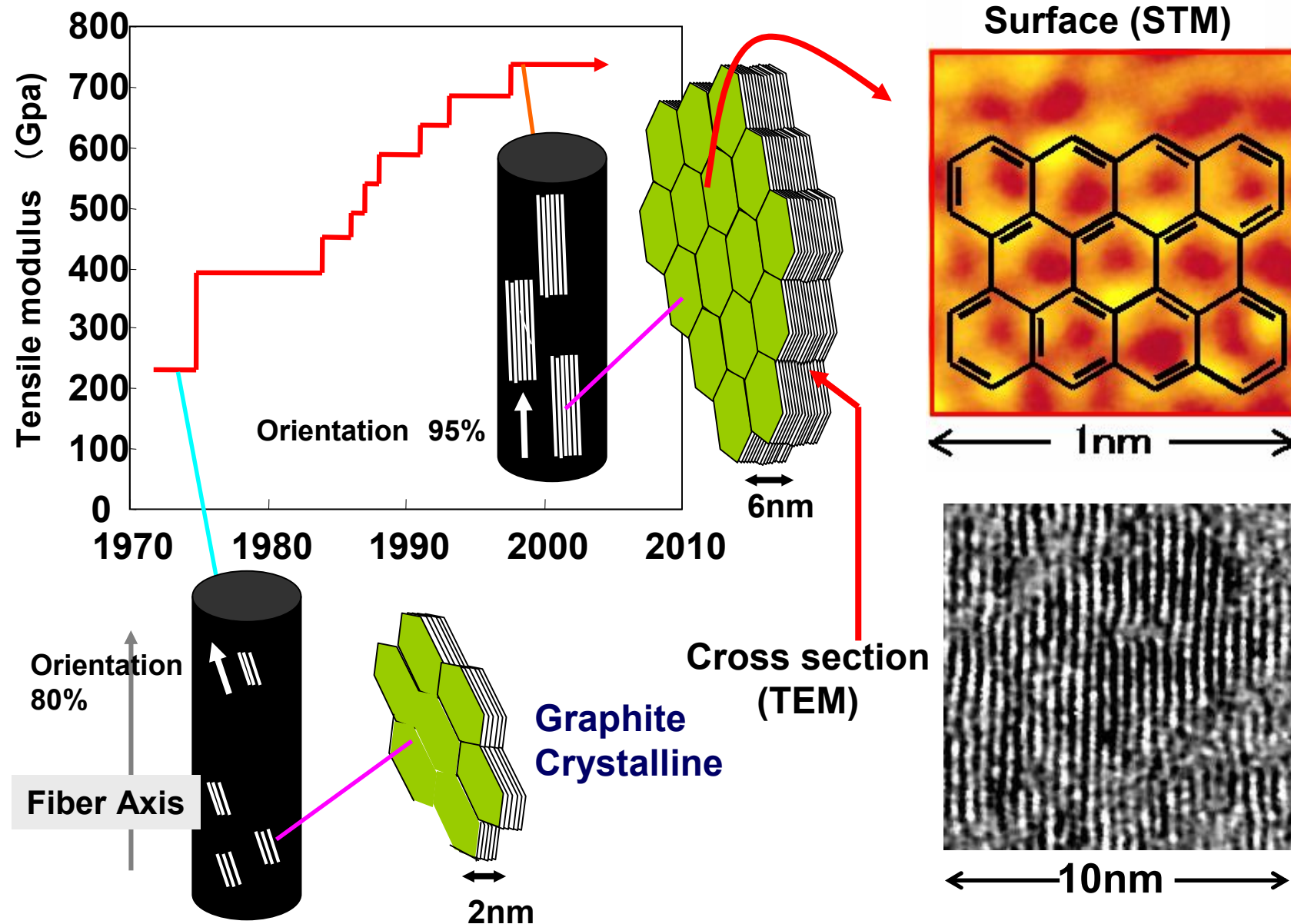


## Expand technical center



## Control of surface defect at nano-level







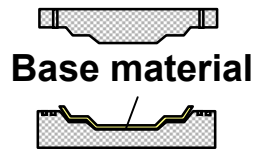
## Basic strategies 2

# Reduction of composite molding time

**TORAYCA**

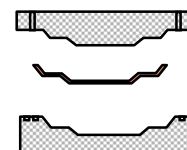
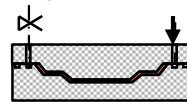
Reduced composite molding time by developing ultrahigh-speed curing resin and high-speed resin injection technology in national project led by NEDO

**Achieved less than 10 minutes of molding by new method**

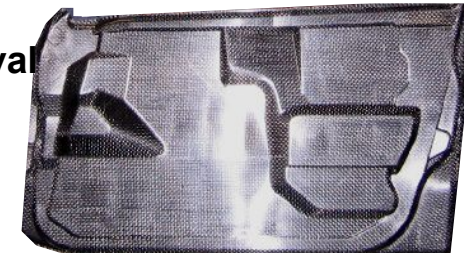


Base material

Resin injection / curing



Removal



Demonstration of 10 minutes molding in inner door panel

RTM

Base material setup 25 min

Resin injection 35 min

Resin curing 90 min

Removal 10 min

1 min 1 min

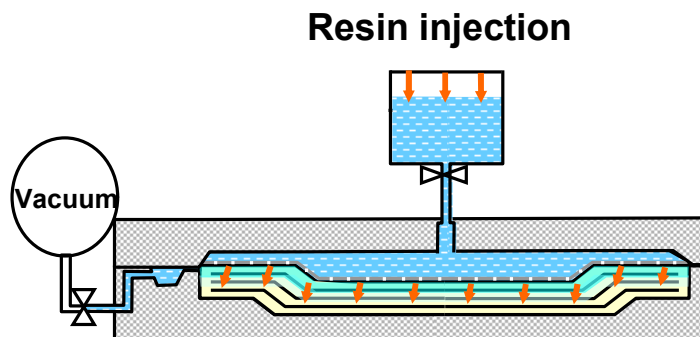
3 min 5 min

**Total less than 10 min**

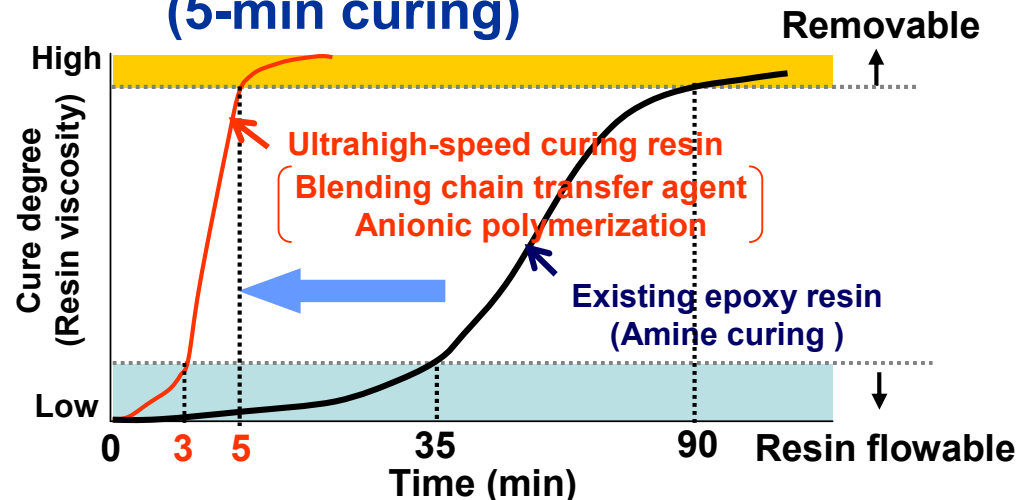
**Total 160 min**

**High-speed resin injection technology (3-min injection)**

**Ultrahigh-speed curing resin (5-min curing)**



**It takes 3 min by multipoint injection**



\*Based on isothermal condition



## Basic strategies 2

Development of new application by expansion of technical center



### ■ 4 worldwide R&D sites [R&D workforce: Approx. 350 workers]

Site	Name of unit	Main function
TORAY	Technical Dept. / Research institution, A&A center	- Basic and general R&D center - Headquarter of R&D
TCA	Technical center / Research institution	- R&D for aircraft Prepreg & resin
CFA	Technical center	- Develop industrial application in US - R&D for Carbon fiber
SOFiCAR	Composite center	- Develop industrial application in EU - Develop molding method

■ TORAY : **General R&D center** from yarn to composite material

■ Overseas site: Develop new application with market-based development function

Enhancement of **Technical support / Solution**, Cooperation among government, industry and academia, Discover potential needs

Expand business in high-performance field and composite business in which we can take advantage of our strength

**Core  
business**

Commercial aircraft  
Pressure vessel  
Civil engineering, sports, etc.

**Long-term  
Growing  
business**

Automobile, Electrical cable  
Robot, Uranium centrifuge, etc.



### Expand supply capability by continuing proactive capital investment



#### Continue capital investment in worldwide

In Japan : 1 line precursor / 1 line CF / 1 line Prepreg – under construction

In USA : 1 line precursor / 1 line CF / 1 line Prepreg – under construction

In EU : 1 line CF – under construction



#### Plan to start local production of Precursor and Prepreg in Europe

Establish first production line of precursor and Prepreg in Europe



**Integrated production system from precursor to Prepreg**  
**Reduction of transport cost**



#### Install dedicated large machine for industrial application

World's largest dedicated machine with 4000ton production capacity



**Cost-down by high energy efficiency and scale merit**  
**Secure suitable supply**





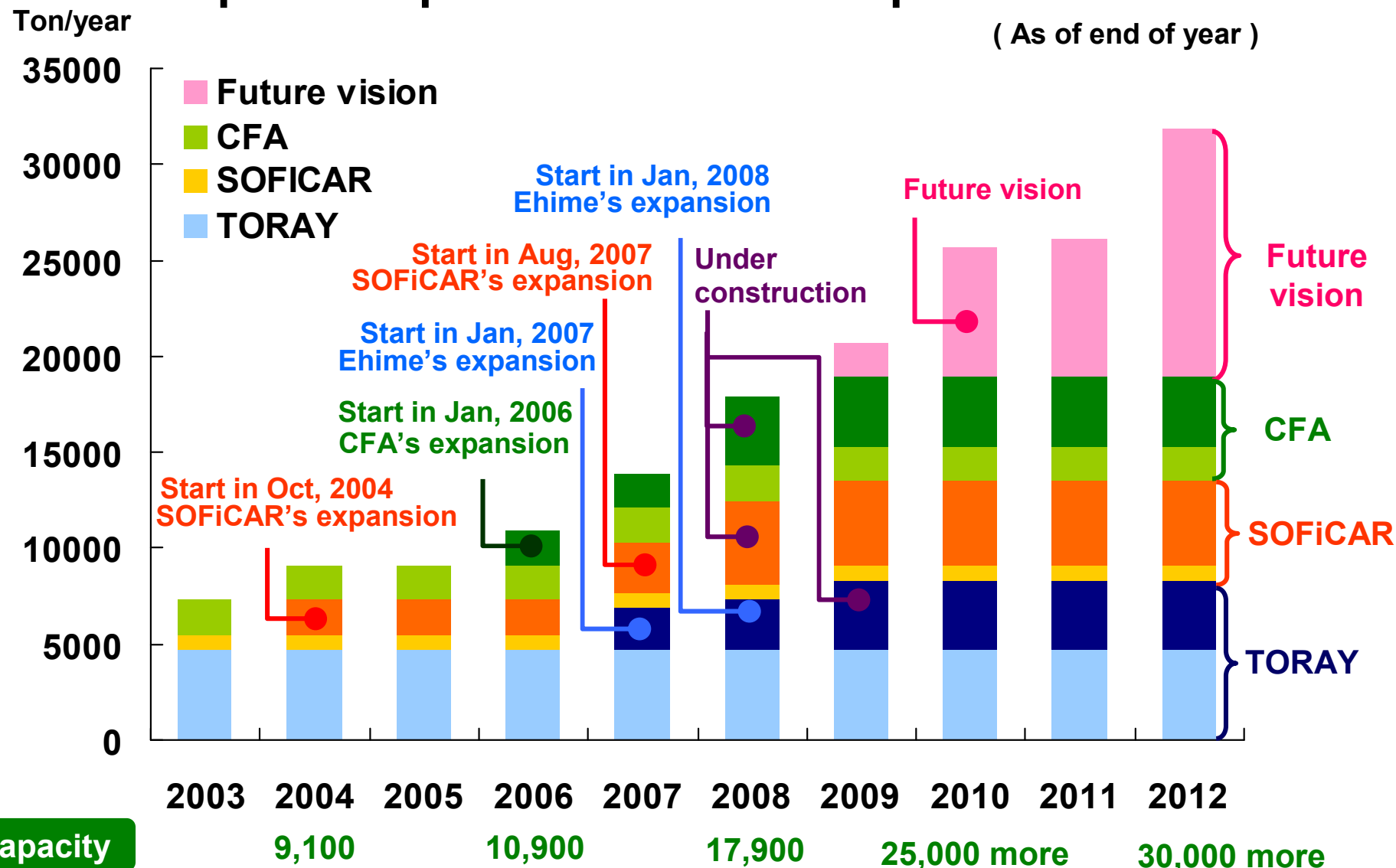
## Basic strategies 3

Promote proactive capita investment ahead of competitors



# Expansion plan of carbon fiber production lines

( As of end of year )





### Basic strategies 3

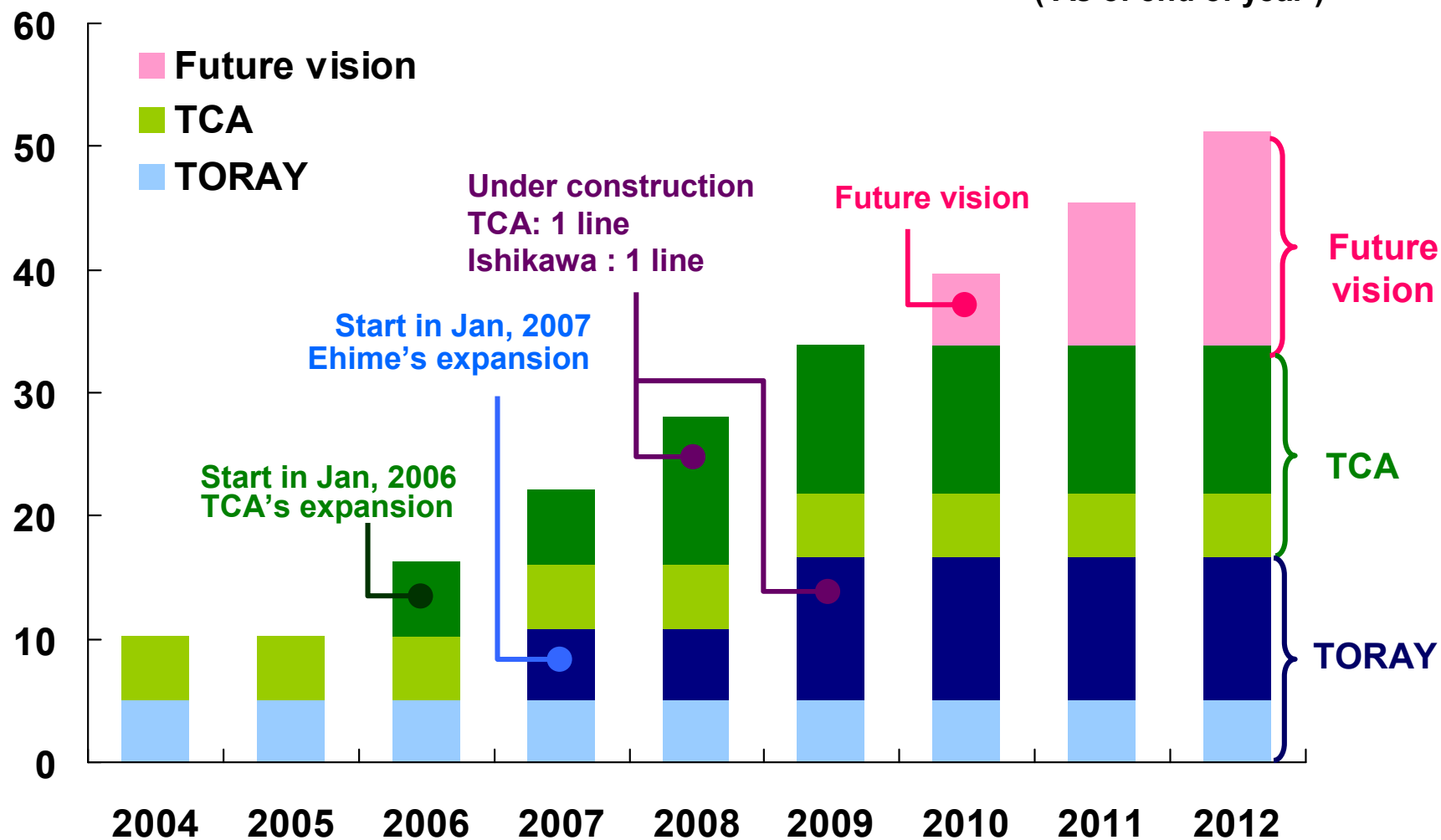
Promote proactive capita investment ahead of competitors



## Expansion plan of Prepreg production lines

Million m<sup>2</sup>/ year

( As of end of year )



Capacity

10.2

16.4

28.0



# Give consideration to recycle and global environment



## Establish CF recycle technology

- Establish Collecting system
- Demonstrate recycle technology
- Verify business potential



## Survey CF's effect on global environment

- Survey CF's LCA
- Analyze production energy of CF and reduce its energy



### JCMA started establishing CF recycle system and studying its business



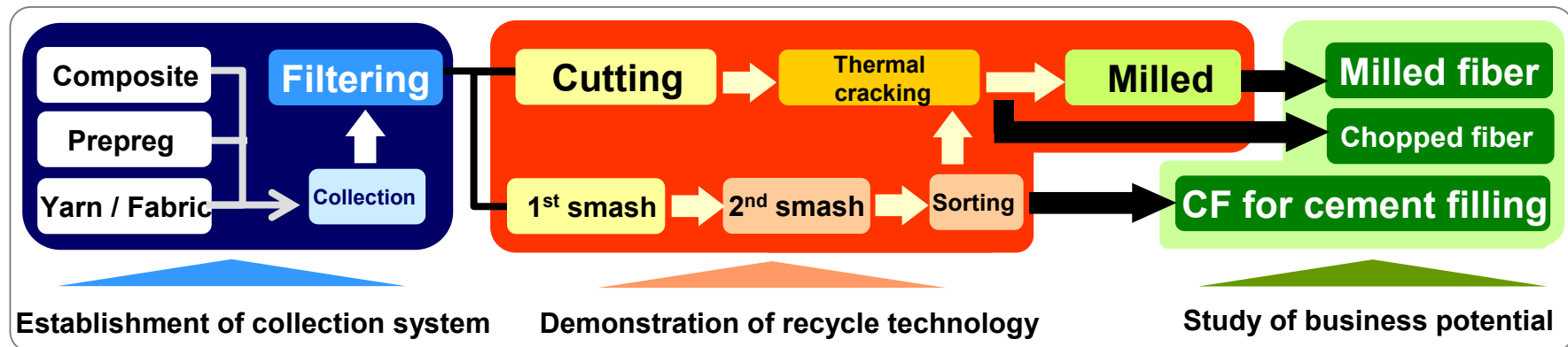
#### ◆ Granted project of METI

Theme: The energy reduction at carbon fiber manufacturing process

**\* JCMA promotes “Proof research and development of carbon fiber recycling technology”**

#### ◆ Twentieth production energy compared with producing CF from raw materials (Estimation)

#### ◆ CF recycle flow



#### ◆ Schedule

Apr, 2008

Apr, 2008 – Mar, 2009

Summer, 2008

Start-up of a pilot plant

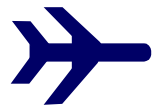
Demonstrated operation of recycle process and evaluation

Start of user's evaluation



■ **LCA of aircraft and automobile (“TORAY model”)**

**LCA (Life Cycle Assessment):** the assessment of the environmental impact of a given product or service throughout its lifespan



**Aircraft CO<sub>2</sub> emission**

Material & parts production,  
Assembly, Disposal: less than 1%

**Flight: 99%**

(Based on 10-year operation)



**Automobile CO<sub>2</sub> emission**

Material & parts  
production: 13%

Disposal: 1%

Assembly: 4%

**Drive : 84%**

(Based on 10-year driving)

**Most part of CO<sub>2</sub> is emitted during operation and driving**



**Improvement of mileage by weight saving with using  
Carbon Fiber is a key to reduce CO<sub>2</sub> emission.**



## ■ LCA of aircraft and automobile (“TORAY model”)



### Aircraft CO<sub>2</sub> emission

CFRP in use at 50% → 20% weight saving

**Annual 2,700 tons CO<sub>2</sub>  
reduction / aircraft**



### Automobile CO<sub>2</sub> emission

CFRP in use at 20% → 30% weight saving

**Annual 0.5 tons CO<sub>2</sub>  
reduction / car**

### Amount of CO<sub>2</sub> emission reduction in Japan (CFRP in use)

Japan  430aircrafts (more than 100 seats) 2,700t/(unit -year) : Approx. 1 MM t CO<sub>2</sub>/year

Japan  42MM cars (except mini cars), 0.5t/(unit-year) : Approx. 20 MM t CO<sub>2</sub>/year

**Total      Approx. 21 MM t CO<sub>2</sub>/year**

### Contribution to reduction of Japanese CO<sub>2</sub> emission (CFRP in use)

**Equal to 1.5% of Japanese gross CO<sub>2</sub> emission – 1.3 billion ton CO<sub>2</sub>/year)**

**(Equal to 8% of Japanese transportation dept. CO<sub>2</sub> emission – 0.25 billion ton CO<sub>2</sub>/year)**



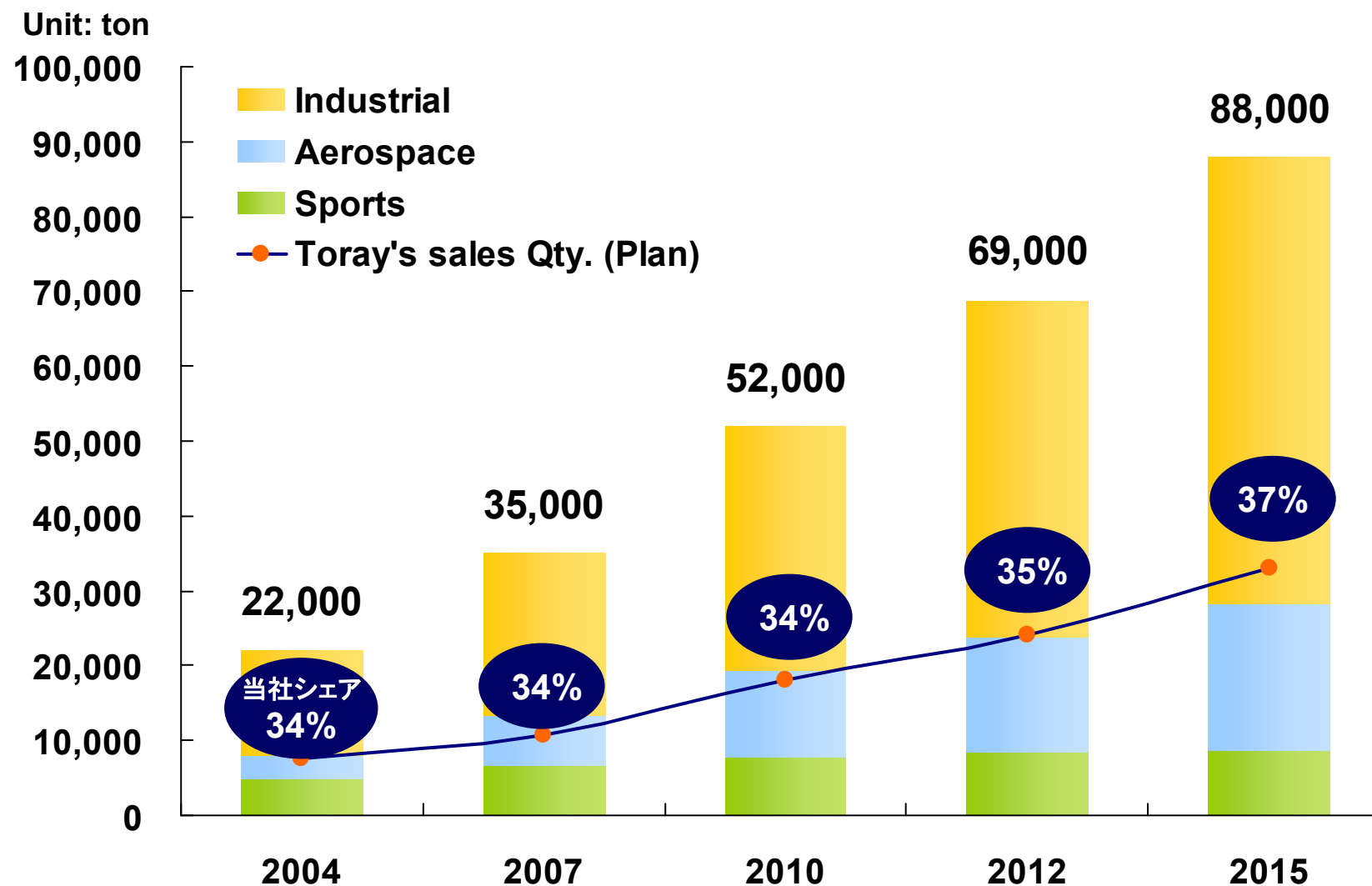
# Business Plan





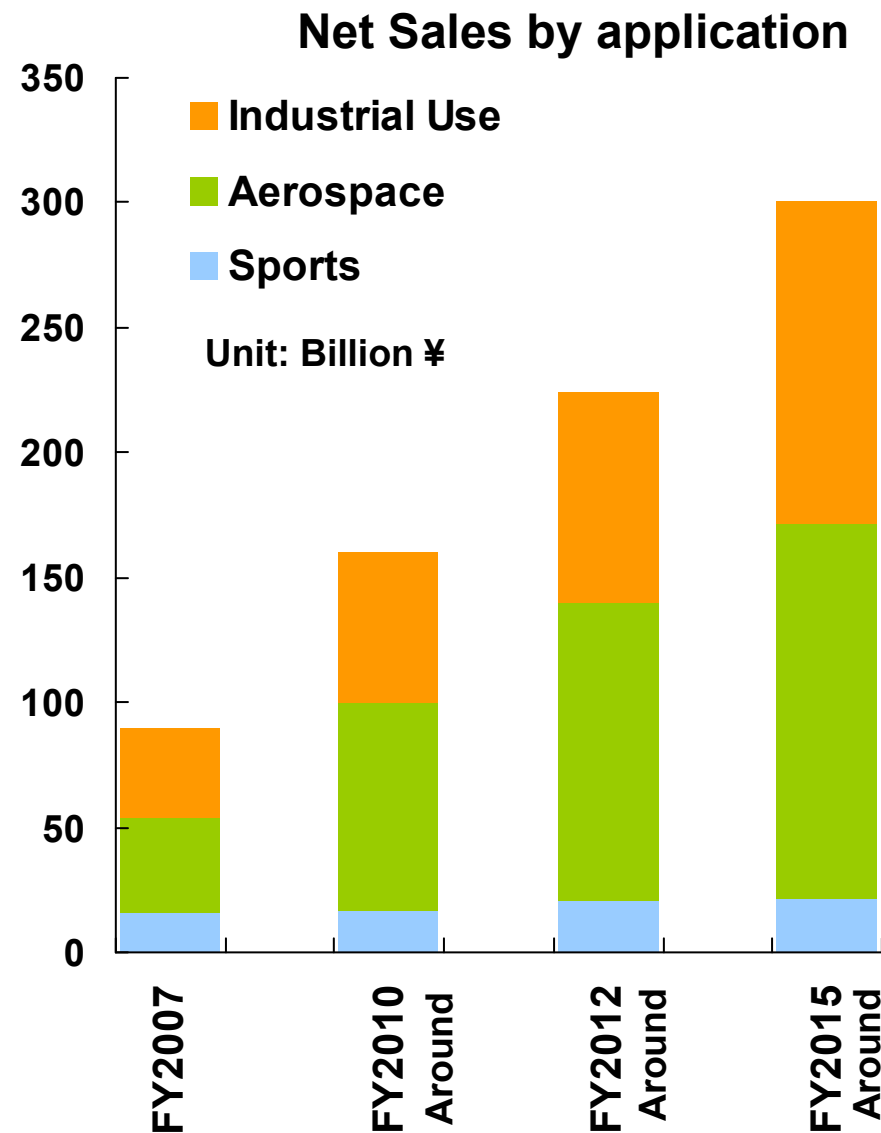
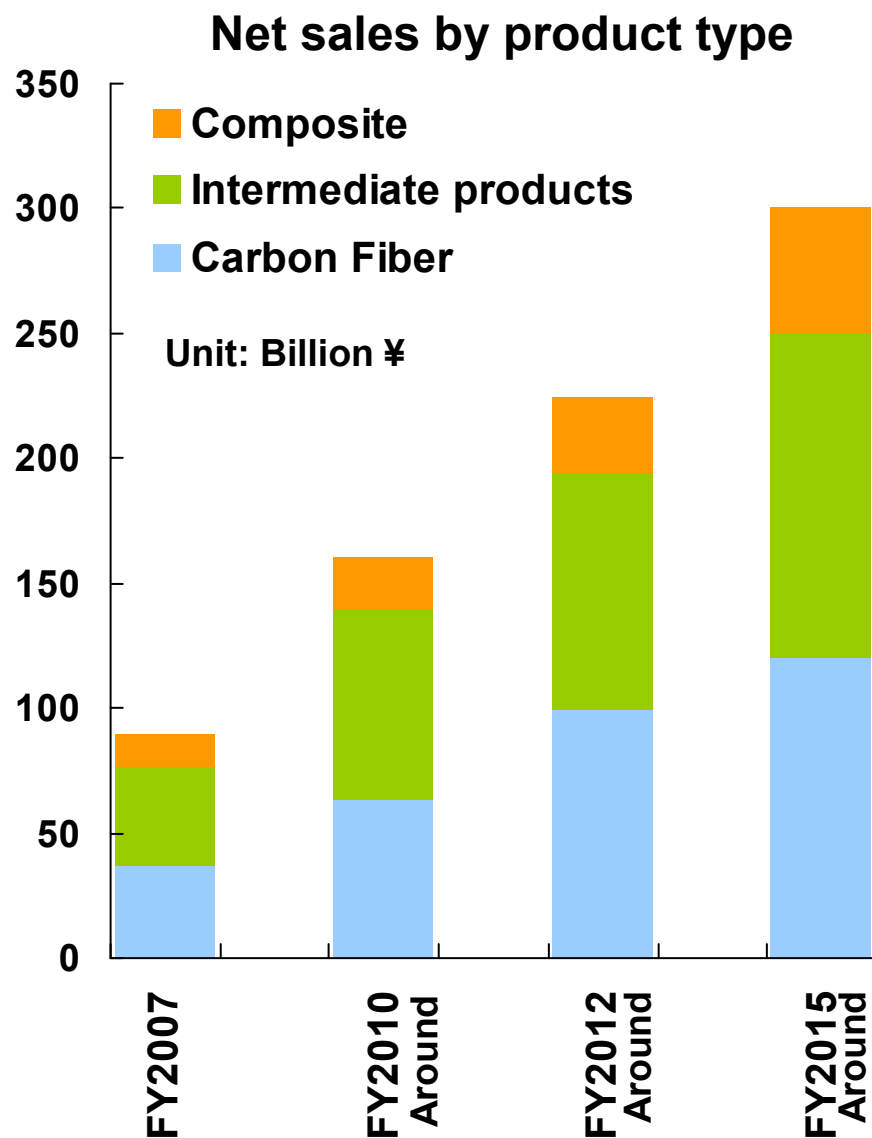
# Market share by application

**TORAYCA**





# Future business scale (Vision)





Descriptions of predicted business results, projections and business plans contained in this material are based on assumptions and forecasts regarding the future business environment, made at the present time.

The material in this presentation is not a guarantee of the Company's future business performance.

# End of Presentation

